

OPEN ACCESS



African Journal of Business Management

October 2022

ISSN: 1993-8233

DOI: 10.5897/AJBM

www.academicjournals.org



**ACADEMIC
JOURNALS**
expand your knowledge

About AJBM

The African Journal of Business Management (AJBM) is published twice monthly (one volume per year) by Academic Journals.

African Journal of Business Management (AJBM) is an open access journal that publishes research analysis and inquiry into issues of importance to the business community. Articles in AJBM examine emerging trends and concerns in the areas of general management, business law, public responsibility and ethics, marketing theory and applications, business finance and investment, general business research, business and economics education, production/operations management, organizational behaviour and theory, strategic management policy, social issues and public policy, management organization, statistics and econometrics, personnel and industrial relations, technology and innovation, case studies, and management information systems. The goal of AJBM is to broaden the knowledge of business professionals and academicians by promoting free access and providing valuable insight to business-related information, research and ideas. AJBM is a weekly publication and all articles are peer-reviewed.

Contact Us

Editorial Office: ajbm@academicjournals.org

Help Desk: helpdesk@academicjournals.org

Website: <http://www.academicjournals.org/journal/AJBM>

Submit manuscript online <http://ms.academicjournals.me/>

Editor-in-Chief

Prof. Wilfred Isioma Ukpere

*Department of Industrial Psychology and People Management,
Faculty of Management,
University of Johannesburg,
South Africa.*

Editors

Dr. Amran Awang

*Faculty of Business Management,
02600 Arau, Perlis, Malaysia*

Prof. Giurca Vasilescu Laura

*University of Craiova, Romania
13, A.I. Cuza, 200585, Craiova, Dolj,
Romania.*

Associate Editors

Dr. Ilse Botha

*University of Johannesburg
APK Campus PO Box 524 Aucklandpark 2006
South Africa.*

Dr. Howard Qi

*Michigan Technological University
1400 Townsend Dr., Houghton, MI 49931,
U.S.A.*

Dr. Aktham AlMaghaireh

*United Arab Emirates University
Department of Economics & Finance
United Arab Emirates.*

Dr. Haretsebe Manwa

*University of Botswana
Faculty of Business
University of Botswana
P.O. Box UB 70478
Gaborone Botswana.*

Dr. Reza Gharoie Ahangar

*Islamic Azad University of Babol,
Iran.*

Dr. Sérgio Dominique Ferreira

*Polytechnic Institute of Cavado and Ave
Campus IPCA, Lugar does Aldão, 4750-810. Vila
Frescainha,
Portugal.*

Prof. Ravinder Rena

*Department of Economics
University of the Western Cape
Private Bag: X17
Modderdam Road
Bellville 7535
Cape town, South Africa*

Dr. Shun-Chung Lee

*Taiwan Institute of Economic Research
No. 16-8, Dehuei Street, Jhongshan District,
Taipei City 104,
Taiwan.*

Dr. Kuo-Chung Chu

*National Taipei University of Nursing and Health
Sciences No. 365, Min-Te Road, Taipei,
Taiwan.*

Dr. Gregory J. Davids

*University of the Western Cape
Private Bag x17, Bellville 7535,
South Africa.*

Prof. Victor Dragotă

*Bucharest Academy of Economic Studies, Department
of Finance
Bucharest, Sector 1, Piata Romana no. 6, Room 1104,
Romania*

Dr. Maurice Oscar Dassah

*School of Management, IT and Governance
University of KwaZulu-Natal
Post Office Box X54001
Durban
4000
South Africa.*

Prof. Joseph Offiong Udoayang
University of Calabar
P.M.B 1115, Calabar. Cross River State, Nigeria.

Prof. Robert Taylor
University of KwaZulu-Natal
Varsity Drive, Westville
South Africa.

Dr. Nazim Taskin
Massey University - Albany
Quad Building A, Room 3.07
Gate 1, Dairy Flat Highway (State Highway 17)Albany,
New Zealand

Prof. João J. M. Ferreira
University of Beira Interior (UBI)
Estrada do Sineiro, Pólo IV 6200 Covilhã,
Portugal.

Dr. Izah Mohd Tahir
Universiti Sultan Zainal Abidin
Gong Badak Campus, 21300 Kuala Terengganu,
Terengganu, Malaysia.

Dr. V. Mahalakshmi
Panimalar Engineering College
7-A,CID Quarters, Mandaveli,Chennai-600028,
Tamilnadu,
India.

Dr. Ata Allah Taleizadeh
Iran University of Science and Technology
Faculty of Industrial Engineering,
Iran University of Science and Technology,
Narmak, Tehran, Iran.

Dr. P.S. Vohra
Chandigarh Group of Colleges, Landran, Mohali, India
#3075, Sector 40 D
Chandigarh, Pin code 160036

Dr. José M. Merigó
University of Barcelona
Department of Business Administration, Av. Diagonal
690, Spain.

Prof. Mornay Roberts-Lombard
Department of Marketing Management,
C-Ring 607, Kingsway campus, University of
Johannesburg, Auckland Park, Johannesburg, 2006,
South Africa

Dr. Anton Sorin Gabriel
Carol I Boulevard, No. 11, 700506, Iasi,
Alexandru Ioan Cuza University Iași,
Romania.

Dr. Aura Emanuela Domil
31 Horia Creanga, zip code 300253, Timisoara,
West University from Timisoara,
Faculty of Economics and Business Administration, Romania.

Dr. Guowei Hua
NO. 3 Shangyuancun, Haidian District, Beijing 100044,
School of Economics and Management,
Beijing Jiaotong University, China.

Dr. Mehdi Toloo
Technical University of Ostrava,
Ostrava, Czech Republic

Dr. Surendar Singh
Department of Management Studies, Invertis University
Invertis village, Bareilly -
Lucknow Highway, N.H.-24, Bareilly
(U.P.) 243 123 India.

Dr. Nebojsa Pavlovic
High school "Djura Jaksic"
Trska bb, 34210 Raca, Serbia.

Dr. Colin J. Butler
University of Greenwich
Business School, University of Greenwich, Greenwich, SE10
9LS,
London, UK.

Prof. Dev Tewari
School of Economics and Finance
Westville Campus University of Kwa-Zulu
Natal (UKZN) Durban, 4001
South Africa.

Dr. Paloma Bernal Turnes
Universidad Rey Juan Carlos
Dpto. Economía de la Empresa
Pº de los Artilleros s/n
Edif. Departamental, Desp. 2101
28032 Madrid, España

Dr. Jurandir Peinado
Universidade Positivo
Rua Silveira Peixoto, 306
Zip 80240-120 Curitiba – PR – Brazil

Table of Content

Funding Cameroonian enterprises through the stock exchange market: On the quest for impediments Bello	209
Corporate governance and organisational performance in Africa: A systematic literature review Sifiso Gwala and Pfano Mashau	223

Full Length Research Paper

Funding Cameroonian enterprises through the stock exchange market: On the quest for impediments

Bello

Institute of Technology, University of Douala, Cameroon.

Received 20 May, 2022; Accepted 14 October, 2022

The objective of this study is to identify the factors that prevent Cameroonian companies from being listed on the Central African Stock Exchange (CASE), despite their difficulties in obtaining funding through bank loans or other external sources of finance. Based on semi-structured interviews conducted with six (6) managers of Cameroonian public companies, several factors blocking the listing of companies on the stock exchange were identified. Some of these factors are inherent to CASE it and others are linked to the companies or public authorities. By identifying these different factors that inhibit the willingness of companies to go public, this study makes a scientific contribution to the debate on corporate finance. It also fills a gap by shedding light on the contrast between the need to finance investments and the lack of interest in the financial market, even though these companies are faced with insufficient financial resources. At the managerial level, the results obtained constitute a challenge for the Cameroonian public authorities, stock exchange authorities and business associations to work on supporting and encouraging companies to go public, but also to adapt the conditions of access to the stock exchange by taking into account local realities.

Key words: Initial public offering (IPO) - Central African Stock Exchange (CASE), barriers, Cameroonian companies, Lack of information.

INTRODUCTION

Funding is a major concern for businesses in general and those in Cameroon in particular. Indeed, throughout their existence, enterprises face two major challenges: the choice of profitable investments and the funding of these investments. If the investment decision is an endogenous factor for the company, access to funding appears not to depend entirely on the company. The latter may well choose the most profitable investments, but if these are not funded, the company will not be able to implement them; hence the need for funding in the life and

development of companies.

This need for funding is highly felt in businesses operating in Sub-Saharan Africa (SSA) in general and in Cameroon in particular. In this regard, Lefilleur (2009) notes that difficulties in accessing funds are the primary obstacle to the development of SMEs in SSA, far ahead of problems of corruption, deficient infrastructure, or abusive taxation. Eniola and Entebang (2015) and Abor and Quartey (2010) indicate that access to finance remains one of the major obstacles faced by SMEs in

E-mail: pascal_bello2001@yahoo.fr. Tél: (237) 696 04 87 00.

Author(s) agree that this article remain permanently open access under the terms of the [Creative Commons Attribution License 4.0 International License](https://creativecommons.org/licenses/by/4.0/)

SSA. BIT (2013) points out that in the CEMAC zone, access to credit is the major obstacle for both cash flow and investment financing.

In the case of Cameroon, Essomba and Omenguele (2013) note that the weakness of SMEs' equity capital is widespread. Also in Cameroon, a survey carried out by the Ministry of Small and Medium Enterprises, Social Economy and Handicrafts (MINPMEESA) in 2009 with funding from the Japan International Cooperation Agency (JICA) reveals that nearly 77.1% of Cameroonian SMEs have difficulties accessing bank financing (Molou et al., 2018). Fouda (2009) and Wanda (2007) point out that despite their excess liquidity and the restructuring of the Cameroonian banking sector initiated in the late 1980s, banks do not always grant the credits requested by businesses. The Central African Banking Commission (COBAC) in its 2018 report confirmed this excess liquidity of banks in Cameroon. In the same vein, The World Bank (2008, 2009), in *Doing Business 2009* and 2010, reports that businesses in Cameroon have fallen from the 132nd position in 2009 to 137th in 2010 in terms of obtaining bank loans, indicating a decreased access to funding for enterprises.

In such a context, resort to the financial market becomes unavoidable. "Indeed, the IPO ensures a significant inflow of funds, increases the company's reputation, and negotiating power with its various partners (Levasseur and Quintart, 1998), increases the mobility of capital (Saada, 1996), controls the managers (Daigne and Joly, 1986), and favours external growth strategies (Levasseur and Quintart, 1998; Fadil, 2005). It was precisely with a view to broadening the range of funding for Cameroonian companies that the Douala Stock Exchange (DSX for short) was created in December 2001. Unfortunately, from 2001 to 2019, this stock exchange has only recorded three (03) IPOs in the equity segment:

Société des Eaux Minérales du Cameroun (SEMC) in 2006, *Société Africaine Forestière et Agricole du Cameroun* (SAFACAM) in 2008, *Société Camerounaise des Palmeraies* (SOCAPALM) in 2009. Even its merger/absorption with the *Bourse des Valeurs Mobilières de l'Afrique Centrale* (BVMAC) to create a single financial market for Central Africa did not improve the situation. The new company known as the Central African Stock Exchange (BVMAC) has only five (05) companies listed, namely the three (03) companies from the DSX, the Investment Company for Tropical Agriculture Gabon (SIAT GABON) which has been on the BVMAC since 2013 and the Regional Savings and Credit (LA RÉGIONALE) which entered in 2021. Thus, even the will of the Heads of State and Government of Central Africa to boost this financial market has not produced the expected effect. It is this contrast between the difficulties of access to funding for companies and the low level of listing on the stock exchange that led us to ask the

following question: Faced with their funding difficulties, why do Cameroonian companies not take advantage of the alternative offered by the Central African Stock Exchange (BVMAC)? More precisely, what are the obstacles to the listing of Cameroonian companies on the BVMAC? The search for answers to these questions has led us to address the following topic: "Financing by the stock exchange market: On the quest for impediments".

It should be noted that there is a lot of work on IPOs. Particularly in the African context, the recurrent question is whether the financial market really constitutes a serious alternative to the banking market. In an attempt to answer this question, Jemaa (2008), in his work in Tunisia, concludes that the particularities of the African company (family ownership, culture of concealing financial information, preference for funding by equity or family funds, dominance of SMEs, etc.) influence its financial behavior and are not adapted to funding by the stock exchange market. While it is true that these factors are likely to inhibit the listing of companies on the stock market, it should be noted that these same factors are present in other companies that manage to go public. Indeed, Korichi and Mdaghri (2018) note that in 2016, forty-six family-controlled companies and thus almost 61.33% of the companies listed on the Casablanca Stock Exchange are family-owned. Luo and Liu (2014) report that in 2008, the Chinese stock exchange market had 387 family-owned firms, representing 34.43% of all listed non-financial firms. Sraer and Thesmar (2007) points out that family firms account for almost half of the top forty market capitalizations in France and one third of the five hundred in the United States of America. Moreover, in these countries, where there are many IPOs, there are financial scandals. The cases of Olympus, Toshiba, Fuji-Xerox, Sharp, Crédit Lyonnais, and Enron show that the concealment of financial information is not restricted to certain countries. Moreover, the dominance of SMEs is almost a general phenomenon. In all countries, there is a high proportion of SMEs. In this respect, Molou et al. (2018:131) note that "small and medium-sized enterprises (SMEs) occupy more than 88.5% of all African enterprises, of which 70% to 80% are micro and very small enterprises that provide nearly 60% of jobs". In 2017, 99% of French companies were SMEs, 94% of which were microenterprises. It is therefore reasonable to think that, apart from the known factors, there are others that need to be identified (Djoumessi et al., 2020).

The objective of this study is to identify the factors that prevent Cameroonian companies from financing themselves through the stock exchange market, despite their difficulties in financing their activities through bank loans or other external sources of financing. The interest of this study is to elucidate the contrast between the need to finance investments and the lack of interest in the financial market, even though these companies have insufficient resources.

To achieve this objective, this work was organized into

five parts besides the introduction. The first and second parts are devoted to the literature review covering the presentation of the Central African Stock Exchange and the analysis of the theories underlying the listing of companies on the stock exchange, the third to the methodology used the fourth to the main results and the fifth, to their interpretation.

LITERATURE REVIEW

The stock market is a major role in corporate financing. It has been the subject of numerous studies that have made it possible to identify theories that explain its functioning and the behaviour of economic agents towards it. In this part of our work, we will focus on the Central African Stock Exchange, our study framework, and the theories that can be used for an in-depth study of a stock exchange.

The Central African Stock Exchange (CASE): History, organization, and functioning

The Douala Stock Exchange (DSX) is the first stock exchange in Cameroon. This stock exchange was created by Law No. 99/015 of 22nd December 1999, which also governs its functioning. However, it was set up in December 2001 and officially inaugurated on the 22nd of April 2003. DSX was located at the SOCAR building in Akwa, in the city of Douala.

It was a public limited company with a board of directors and a share capital of 1.8 billion CFA francs. 63.7% of this capital was in the hands of ten (10) commercial banks and two (02) financial companies, namely: Banque Atlantique, Afriland First Bank, Banque Internationale pour le Commerce, l'Épargne et le Crédit, Commercial Bank of Cameroon, Société Camerounaise de Banque, Société Générale Cameroun, Standard Chartered Bank Cameroon, Union Bank, as far as banks are concerned, and Crédit Foncier du Cameroun, Netherland Development Finance Company, for financial companies are concerned; 23% by the splitting off of the State (Autonomous Sinking Fund, National Social Insurance Fund, Caisse de Stabilisation du Prix des Hydrocarbures, National Investment Fund); 13.3% by insurance companies, notably: Activa Assurances, Cameroon Insurance, Pro Assur, Compagnie Professionnelle d'Assurance (CPA), Société Africaine d'Assurance et de Réassurances (SAAR), Satellite Insurance.

The DSX had the following missions: to create, organise, and run the stock exchange market; to ensure the regular operation of negotiations on this market; to administer the negotiation of public negotiable instruments; to set the rules governing access to the market, admission to listing, the organisation of transactions and markets. It had three (03) compartments,

namely: the equity compartment, the bond compartment, and the over-the-counter compartment reserved for entities whose capital securities (shares) or debt securities (bonds) are not listed on the official list, and negotiable public instruments. The DSX operated on the principle of cash, centralised, and order-driven market. The securities were quoted at the fixing.

DSX was officially absorbed by CASE on the 26th of September 2019. The two entities now form a single stock exchange company called the Central African Stock Exchange (CASE). CASE is a public limited company with a share capital of 6,842,900,000 CFA francs. This capital is distributed as follows: 47.15% for public companies, 34.87% for stock exchange companies, 07.21% for insurance companies, and 10.84% for others.

BVMAC has three (03) compartments: Compartment A for Large Companies, Compartment B for Small and Medium Enterprises (SMEs) and Small and Medium Industries (SMIs), and Compartment C for the bond market.

To be admitted to Compartment A, one must:

- 1) Be a joint stock company;
- 2) Introduce at least 20% of its capital on the stock exchange, with at least 10% of which must be provided to the public, unless an exemption is granted;
- 3) Have a market capitalisation of more than 10 billion CFA francs;
- 4) Have a turnover of more than 5 billion CFA francs;
- 5) Have at least 500 million CFA francs of equity capital;
- 6) To have recorded lucrative results for two (02) consecutive years, unless an exceptional exemption is granted; and
- 7) Must have certified the annual accounts of the last two (02) years.

In addition to these main criteria, other so-called ancillary criteria are also taken into account. These include dividend payout, margin rate, and turnover growth, existence of a business plan, sustainable debt, level of trade receivables and payables, profitability, return and solvency, transparency, organization, control and governance, and the liquidity contract. The assessment of these criteria is based on the fundamentals of the issuing company's sector of activity.

As for Compartment B, to be admitted to it, one must:

- 1) Be a joint stock company;
- 2) Introduce at least 20% of its capital on the stock exchange, of which at least 10% must be made available to the public unless an exemption is granted;
- 3) Have a market capitalization of less than or equal to 10 billion CFA francs
- 4) Have at least 200 million CFA francs of equity capital;
- 5) Have a turnover of more than 1 billion CFA francs;

- 6) To have made a profit for two (02) consecutive years, except in exceptional cases; and
- 7) Must have certified the annual accounts of the last two (02) years.

In addition to these main criteria, the following additional criteria was also found: margin rate, turnover growth, dividend distribution, sector and business prospects (business plan), sustainable debt, trade receivables and payables, profitability, return and solvency, transparency, organization, control and governance, and liquidity contract. As in Segment A, the assessment of these criteria is based on the fundamentals of the issuing company's sector of activity.

As for the compartment C dedicated to bonds, the access conditions are the following:

- 1) Be a private company, a State or a public body;
- 2) Solicit a minimum loan of 250 000 000 CFA francs;
- 3) Distribute at least 25,000 securities;
- 4) The loan requested must have a minimum duration of 03 years; and
- 5) Have a guarantee or rating.

In addition to these main criteria, there are also the following subsidiary criteria: margin rate, turnover growth, business prospects (business plan), sustainable debt, profitability, return and solvency, transparency, organization, control and governance, liquidity contract, debt ratio, repayment capacity, financial structure and liquidity.

It is thus understood that on the CASE, companies can use shares or issue bonds. However, taking into account both the main criteria and the secondary criteria, we conclude that the CASE is intended for profitable and solvent companies. It does not offer a place to companies in difficulty. However, this should not lead to the current situation where only five (05) companies are listed. Therefore, the reasons for the very low level of interest of companies in this financial market should be sought elsewhere than in the access conditions alone.

Listing of companies on the stock exchange: Theoretical frameworks and reading of lessons from the realities of listings

According to Giraud (2001) and Priolon (2012), financial markets are markets on which financial instruments are traded. The stock market is the compartment of the financial market that ensures the meeting between the buyers and sellers of financial securities according to various modalities (contracts) and the regular listing of the latter (Goyeau and Tarazi, 2006; Priolon, 2012). Two main types of securities are traded here: shares and bonds. A share is a moveable, dematerialized, and freely

tradable property security on the stock exchange. It is a fraction of the company's share capital that gives its holder a right of ownership. A bond, on the other hand, is a negotiable debt security issued by private or public companies, governments, public authorities, or financial institutions. It represents a loan contracted for a specific amount and duration.

Long perceived as a simple stage in the life of a company, the initial public offering (IPO), which began in the late 1980s, has attracted the attention of many researchers. Their work has made it possible to identify several theories to explain why companies resort to financial markets and to highlight several related lessons. This study will in turn analyze the hierarchical financing theory, the agency theory, the signal theory, and the behavioral model of timing and life cycle theories as we feel these can appropriately guide our research work.

The IPO of companies in the light of the theory of hierarchical funding

The theory of hierarchical funding or Pecking Order Theory, developed by Myers and Majluf (1984), is based on the asymmetry of information between the managers of companies and their financial partners. For these authors, the hierarchical order of companies funding should be as follows: Self-financing/debt/issue of new shares. According to this hierarchy in the use of sources of funding, joining the financial markets is the last resort of companies.

This hierarchy in the choice of sources of funding for the company is a result of the constraints associated with it. In this respect, authors who have looked at the constraints that companies face in the context of an IPO focus on the direct and indirect costs associated with the IPO or the stay on the stock exchange. Thus, according to Sassi (2016), direct costs related to the IPO include legal fees, guarantor's fees, and the costs of advertising the transaction. Indirect costs are those related to the loss of control of the company due to capital dilution and to the effort and work of the management team to carry out the operation and launch financial communication. In addition to these explicit indirect costs, there is an implicit cost related to the under-evaluation of the offer price.

The costs of being listed on the stock exchange are linked to the company's obligation to keep the public regularly informed of its financial situation and of any decision that may affect its assets (fees of the auditors who certify the accounts as well as the costs of publication in the official bulletin of the stock exchange), the costs of keeping the shares and brokerage fees, and the costs of setting up and running the department in charge of shareholder relations (Jobard, 1996; Jacquillat, 1994).

Moreover, stock market funding obliges companies to be transparent and to disclose strategic information

(Chemmanur et al., 2010; Fadil, 2016). It is also a means of controlling managers and directing their strategic conduct towards maximizing shareholder value (Jensen, 2002; Fadil, 2016).

Fundamentally, an IPO is a demanding means of financing. It is even more so when the company does not have a culture of transparency. It is certainly for this reason that the theory of hierarchical financing recommends resorting to it when other sources of financing are exhausted.

Reading the IPO through the agency theory

The functioning of the company is sometimes marred by opportunistic behaviour that can lead to agency conflicts. Even in family businesses, considered by some authors to be free of agency conflict, it is always present. In this regard, Schulz, Lubatkin, and Dino (2001) quoted by Fadil (2005:131) assert that "owner-managers expose firms to moral hazard, especially when they are freed from the discipline of markets". It should be noted that an owner-manager can take advantage of his/her position to give him/her undue benefits at the expense of other shareholders. He can also exploit his subordinates. This is what Perrow (1986) calls owner opportunism. He may even act against his own economic interests. This is known as 'agency problems with one self' (Jensen, 1998). In the same vein, Simon (1993) and Eshel, Samuelson, and Shaked (1998), all cited by Fadil (2005:131), report that "altruism encourages parents, who are business owners, to give priority to their children, encourages family members to take others into consideration and makes family relationships so valuable that they promote and support family commitments at the detriment of the firm's interest". The IPO can then help to resolve these agency conflicts. Indeed, "the demands and constraints that the financial market imposes on managers push them to be more cautious in the strategic choices they make, and to put the interests of shareholders at the heart of their management concerns (Djoumessi et al., 2020:106). The IPO would be, so to speak, a means of governance of agency conflicts. A "spontaneous and non-specific mechanism forces managers to make effective strategic decisions". This is as true for large companies as for small and medium-sized enterprises (SMEs), for family and non-family businesses. This point of view is supported by Bouazza (2016) who indicates that the stock exchange is a means of improving the management of companies because of the possibilities it offers for economic agents with financial resources to take control of them or to index the remuneration of managers to their performance. The IPO also allows companies to reduce monitoring costs and to solve the problem of agency and information asymmetry between shareholders and managers (Jillali and Belkasseh, 2022; Bouazza, 2016; St-Pierre and

Beaudoin, 1995).

The IPO allows companies to benefit from a reduction in their cost of capital, which may be attributed to tax effects, a reduction in agency costs, or information asymmetry. This reduction in costs can also be explained by the reduction in short-term debt in the funding of companies that are more expensive by nature (St-Pierre and Beaudoin, 1995). It can also be explained by the fact that the IPO, by diversifying the company's sources of financing, increases its negotiating power vis-à-vis credit organisations, which may enable it to obtain capital at lower costs. Moreover, in bullish periods, the company can use the favorable market climate to obtain capital at advantageous costs (Chaouni, 2009; Jacquillat, 1994).

Furthermore, an IPO company "benefits from continuous valuation and assessment by stock market experts, which limits the possibility of making additional gains and profits in a discreet way in case of a loss in the value of the company" (Jillali and Belkasseh, 2007:5). (Jillali and Belkasseh, 2022:213). The IPO also protects potential financiers from expropriation by entrepreneurs and increases their willingness to give up funds in exchange for shares, and thus broadens the scope of capital markets (Jillali and Belkasseh, 2022).

Thus, in addition to solving the problem of funding and improving the company's reputation or facilitating the sale of shares by their owners, the IPO appears to be a means of improving corporate governance.

Reading the IPO through the signal theory

The signal theory, initiated by Ross (1977), is based on the irregularity of information between the principal and the agent and analyses the operating mechanisms of financial markets. "Since listed companies are generally seen as benchmarks because of the requirements for listing and maintaining a listing, the choice to list and especially the propensity to perform well on the stock exchange market constitutes an important signal for its various partners, especially the financial by Djoumessi et al. (2020:107-108). Some authors have confirmed this good signal sent by the listing in favour of the company. In this regard, Stoughton et al. (2001), quoted by Djoumessi et al. (2020) show that the listing operation could signal the good quality of the company's products, and make it better known (Demers and Lewellen, 2003; Reese, 2003). In this context, product market advertising, IPO marketing, and undervaluation are levers of an overall strategy of disclosing information about product quality and firm value (Chemmanur and Yan, 2004, cited in Djoumessi et al., 2020), As a result of these communications, the listed company will quickly see its image and credibility affirmed with banks and suppliers (Szpiro, 1996). Moreover, as Chaouni (2009) notes, the effect of being listed on the stock exchange is to include the company in a 'Club' to which is attached a label of

quality of information which increases the notoriety of the company. For Demers and Lewellen (2003), the listing on the stock exchange increases the visits to its web pages. Reese (2003) emphasizes that the IPO arouses the interest of the press in the company, which improves its knowledge by the public as well as that of its products, and consequently its reputation.

It can therefore be concluded that the IPO, by improving the company's reputation, makes it possible to reduce its financing costs by strengthening its bargaining power vis-à-vis banks and to access certain sources of funding that were inaccessible to it before its IPO (Pagano et al., 1998).

Reading the IPO through the behavioural model of timing and life cycle

According to the precepts of the optimal debt ratio theory, companies should aim toward an optimal financial structure. This optimal structure is the one for which the benefits and costs are equal. The existence of such an optimal financial structure would then allow firms to act in a predictable way in order to obtain such optimality (Modigliani and Miller, 1963; Myers and Majluf, 1984). "It arises from a trade-off between the gains of diversification for the manager, the irreversible cost of losing control through a friendly bid, and the direct costs of going public (Tchapga Djeukui, 2021:84).

In this regard, and with reference to the behavioural model of timing and life cycle, Beau et al. (2006) believe that "managers might consider an IPO when their company has reached a stage in its life cycle in which external equity can help it achieve an optimal financial structure" (Tchapga Djeukui, 2021:83). Thus, there are "periods in the life of a company that are more favorable for an IPO than others. Companies can therefore take advantage of these periods in order to strategically choose the right time to go public" (Djourmessi et al., 2020:108).

Therefore, for proponents of the behavioral model of timing and life cycle, the IPO should only occur when the company has reached a sufficiently advanced stage of maturity (in terms of size and age) and growth and a high level of available information (Berger and Uddell, 1998; Brian et al., 2005; Mac an Bhaire and Lucey, 2011; Fadil, 2016). Indeed, this theory reveals that the order of financing for firms, especially small and medium-sized enterprises (SMEs), should be as follows: internal financing, business angels, venture capital, short-term bank or commercial debt, long-term debt to financial institutions, and equity financing (Berger and Uddell, 1998; Mac an Bhaire and Lucey, 2011; Fadil, 2016). As in the theory of hierarchical funding, the stock exchange market is presented here as the last resort for companies when all other sources of funding are exhausted.

Generally, like any model, the IPO has its reverse side.

This is certainly what makes some authors (Latham and Braun, 2010; Chang, 2004) say that going public is a risky decision that must be carefully thought out, especially for SMEs (Fadil, 2016).

METHODOLOGY

The main objective of this study is to identify the factors that prevent Cameroonian companies from seeking finances through the stock exchange market, despite their difficulties in funding their activities through bank loans or other external sources of funding. In this exploratory research, the focus was on the Board of Directors, which is the main actor in the decision to list companies on the stock market, and the main managers (general manager, administrative and financial director) of companies who are aware of the concerns of their structures.

To conduct this research, the case study method was chosen, since we are interested in an unusual phenomenon in terms of the contrast created by the lack of interest of companies in the stock market, though facing difficulties in accessing finance. In such a context, only an in-depth study of specific cases can allow us to apprehend and understand the phenomenon (Hlady-Rispal, 2002).

The cases presented in this study are made up of the members of the boards of directors and the main managers (managing director, administrative, and financial director) of the joint stock companies that then represent our unit of analysis. For the selection of cases, the database of the National Institute of Statistics was relied on and more specifically on the Directory and Demography of Modern Enterprises (Institut National de la Statistique, 2018). This database shows a total of 1,032 Public Limited Companies (PLCs). In addition to the legal form of the company, we chose to hear from board members of listed companies and those of unlisted companies, which could nevertheless be listed according to the criteria for a stock market listing. The choice of the case also took into account their availability to participate in the data collection process.

For data collection, semi-structured interviews were conducted using a thematic interview guide. The interview guide included four (04) main points: (1) knowledge of the Central African Stock Exchange; (2) presence or absence of the company on the said Stock Exchange; (3) reasons why the companies do not list on the Central African Stock Exchange; and (4) measures to be taken to promote the listing of companies on the Central African Stock Exchange.

We carried out the data collection. The interviews took place in February and March 2022. These interviews were conducted with eight managers of eight Cameroonian companies. However, some managers did not give reasons for the reluctance of the companies to be listed or the measures to be taken to promote their listing on the stock exchange, which are our main concerns in this study. They were therefore not ultimately considered in the study. Thus, we ended up with six cases corresponding to six companies.

Each interview was recorded entirely using a tape recorder. The individual interviews lasted between 33 min and 1 h and 5 min. Summarily, the cases studied and the duration of the interviews are as shown in Table 1.

It should be noted that the interviews were conducted in Yaounde and Douala. This is justified by the fact that these two cities account for 57.4% of the companies in Cameroon (Institut National de la Statistique, 2018). Moreover, the companies involved in this study fall into several branches of activity. This diversity can be a source of rich information on the reluctance of Cameroonian companies to be listed on the stock market and the measures to encourage their listing.

With regard to the number of cases to be retained, it should be

Table 1. Characteristics of the cases and the companies surveyed.

Case	Manager's sex	Company present or absent from the stock exchange	Place of the interview	Duration of the interview
Case 1	Male	Absent	Douala	33 min
Case 2	Male	Absent	Douala	1 h 05 min
Case 3	Female	Absent	Yaounde	42 min
Case 4	Male	Present	Yaounde	53 min
Case 5	Male	Present	Douala	1 h 03 min
Case 6	Male	Absent	Douala	37 min

Source: Author

noted that authors seem to be divided on this subject. For Yin (1994), any number of cases lower than four does not prevent the objective of the study from being achieved.

For Eisenhardt (1989), the number of cases should be between four and ten. When it is less than four, it makes it difficult to generate a theory. The number of our cases, which is six, is therefore in line with the recommendations of the authors (Yin, 1994; Eisenhardt, 1989) who have worked on the subject and therefore pose no problem as regards the validity of the results.

As for the processing of the collected data, thematic content analysis was used (Paille and Mucchielli, 2012), as the data is discourse-based. Thus, each interview was fully transcribed in order to work on the original verbatim. We did the transcription of the interviews. After the transcription, the fragments of the texts of the interviews were grouped by sub-themes in a manual way.

THE MAJOR RESULTS AND THEIR INTERPRETATION

All the cases selected for this study are aware of the existence of the Central African Stock Exchange. Among the six cases surveyed, two have companies listed on the Central African Stock Exchange, that is, 33.33% of listed companies.

The results on the factors that block the listing of companies on the stock exchange and the

measures to be adopted to stimulate the listing of Cameroonian companies are presented below.

Highlighting the blocking factors for the listing of Cameroonian companies on the stock market

Several factors limit the listing of Cameroonian companies. Among these we find:

- 1) The willingness to manipulate financial reports to reduce the tax base;
- 2) Lack of information and awareness among companies;
- 3) Unpreparedness for an IPO;
- 4) The lack of a stock market culture;
- 5) The conditions of access to the stock exchange;
- 6) The lack of professionals;
- 7) The risks inherent in the stock market.

The concerns to reduce the amount of taxes to be paid

One of the reasons why Cameroonian companies

do not enter the stock exchange market is the fear of not being able to manipulate the financial accounts to pay the required amount of tax. Cases 1 and 6 are clear examples in this regard. Indeed, in Case 1:

"Most business managers or most bosses have got into the habit of manipulating the financial statements at the end of the year in order to produce the financial statements that suit them for the tax returns..."

For Case 6:

"Many companies escape the state's control on the payment of taxes at the required level. However, once on the stock exchange, these companies will be subject to the payment of real taxes. With the tax rate being very high, the taxation being very high, it hinders the companies".

Two cases out of the six retained in our study are of this opinion, which is a rate of 33.33%. Thus, for the managers of these companies, the desire to reduce the amount of tax to be paid by cheating seems to prevail over the possibilities of long-term funding offered by the stock exchange.

The lack of information and awareness among companies, their unpreparedness, and the absence of a stock market culture

The results obtained indicate that Cameroonian companies, or rather their managers, are not sufficiently aware of the Stock Exchange or are not prepared to join it. This is evident from Cases 1, 2, 3, and 4 below. Indeed, according to Case 1:

"At the level of the stock exchange authorities, I think it is important to do some kind of media coverage. ... We are not prepared to go public.

For Case 2:

"Our Company is not listed on the stock exchange because we do not see the importance. It's true they say that the stock market allows you to have capital and all that..."

In Case 3: *"We don't have enough information and enough communication".*

In Case 4, it specifies that:

"... There is also a problem of education and awareness and publicity of the stock market ... Cameroonians do not yet understand the mechanisms of the financial markets ... SMEs do not yet understand the importance of a stock exchange».

Thus, four cases (66.66 %) out of six mentioned the lack of information and awareness or unpreparedness as obstacles to the listing of Cameroonian companies on the stock exchange.

This lack of information and awareness or unpreparedness limits the knowledge that companies can have of the stock market and consequently their introduction to the said market. This is evident, as Cameroonian companies do not have a stock market culture, as the following statement by Case 4 attests:

"There is already the question of the stock market culture. Africans, especially in Central Africa, do not have this culture of the stock exchange market".

This lack of information and awareness among Cameroonian companies, as well as the absence of a stock exchange market culture among these companies, prevent them from perceiving the chances they stand by entering the stock market. This situation therefore appears to be a handicap to the development of the stock market.

The access conditions to the stock exchange and the lack of professionals

According to some officials interviewed, the access

conditions to the Central African Stock Exchange and the lack of professionals who can effectively manage the portfolio of companies are also obstacles to the listing of Cameroonian companies on the stock exchange. In this regard, Case 4 notes that:

"... The conditions of access to the stock exchange are also a barrier. They are not easy to comply with by medium-sized companies... We lack stock exchange professionals".

Even if Case 5 does not say so explicitly, indicating that:

"The stock exchange authorities should ... already go through the Higher Training Institutes and insert stock units in these institutions to train professionals", also highlights the lack of stock market professionals serving companies in Cameroon.

Two cases (that is 33.33%) out of six point to the access conditions to the stock exchange and the lack of professionals as limiting factors for Cameroonian companies to be listed on the stock exchange.

Risks inherent in the functioning of the stock exchange

Cameroonian companies are also afraid of the constraints inherent in the functioning of the stock exchange. Some managers think that going public would be a source of constraints for companies and could lead them to lose the management autonomy they have in their company. Thus, Case 2 highlights that:

"Already when you look at the climate in which we evolve, you look at the way things are regulated, the tax ... in fact we are afraid to go to the stock exchange market to eliminate ourselves. We are afraid of the constraints ... Going to the stock market, we risk a lot. Even our own management can be lost, you can completely disappear with the stock market, and you lose your management control and everything that goes with it".

This fear would thus inhibit the willingness of Cameroonian companies, or rather their managers, to go public. Therefore, it is understood that several factors limit the access of Cameroonian companies to the stock exchange market, despite the funding problem they face, and so, it is important to take measures to encourage the managers of these companies to access the stock exchange.

Incentives for the listing of Cameroonian companies on the stock exchange

The company managers interviewed for the study

proposed several measures to promote the access of Cameroonian companies to the stock market. Among these, we note:

- 1) Raising awareness among businesses;
- 2) Encouragement, support, and protection of companies by the public authorities;
- 3) The independence of the stock exchange from the public authorities.

Raising awareness among companies

Sensitisation is the most cited measure by the company managers interviewed for the study. Thus, Case 1 thinks that:

“At the level of the stock exchange authorities, I think it is important to do some kind of media coverage. We need meetings and symposiums to raise awareness among employers about the benefits. This sensitisation will focus on the credibility that the company could have once it is listed on the stock exchange. Its financial statements will be reliable, and sincere, reflecting the reality of the company's activities. Once on the stock exchange, the company will be able to do business easily with banks because it is a guarantee of financial security. The credits granted to it will be significant for a long period of time, which means that in the end all the stakeholders, investors, partners, and employees, will be satisfied and the company will be able to achieve its objectives and beyond the objectives, the results will be satisfactory”. These views are supported by Case 3, which notes that:

“Stock market managers must communicate much more ... If a company is sure that the stock market can solve its funding problems, since funding in Cameroon is a real problem, especially for medium-sized companies. We must go to the companies because we do not have the culture of the stock market. I think that the stock exchange must communicate much more”.

For Case 4:

“... We need to educate people about the financial market”.

Case 5 holds that:

“The stock exchange authorities should work together with companies to create awareness on the development of the financial market sector ... and then take measures to sensitize companies on the importance and missions of a stock exchange”.

Case six believes that the stock exchange:

“Must have a communication plan to raise awareness, to tell the public about the advantages of the stock

exchange... Communicate the prices of assets live as it is the case in Wall Street so that it is seen in the world...”.

Five cases (83.33% of the cases) out of six recommend raising awareness among companies as an incentive to go public.

Encouragement, support, and protection of businesses by the public authorities

The results of the interviews conducted with our different cases reveal that the strengthening of the listing of Cameroonian companies on the stock exchange also requires certain measures from the public authorities towards companies. These measures include the encouragement, protection, and support of companies by the State of Cameroon. In this regard, Case 2 points out the following:

“What the state can do is to encourage us and see how it can protect us”.

As for Case 6, he thinks that the state should

“... Provide support to companies for their listing on the stock exchange. Thus, based on a diagnosis, a short list of companies that can be supported for the IPO can be established. Raise the company's awareness, grant facilities to the company”.

The statements of these two cases that constitute 33.33% of the total cases show that the State has an important role to play in improving the listing of Cameroonian companies.

Independence of the stock exchange from the public authorities

The independence of the stock exchange from the state is another factor that can favor the listing of Cameroonian companies on the stock exchange. Thus, for Case 6:

“The stock exchange must be independent. It must not be under the control of the state, although it is the regulator, it will not interfere in the circuit...”. This independence can dispel the fear of company managers toward the stock exchange. One case (16.66%) out of the six is of this opinion.

Interpretations of the main results

The results of the interviews conducted with our different cases have highlighted six groups of factors that limit the access of Cameroonian companies to the stock exchange. These include:

- 1) The willingness to manipulate financial statements to

reduce the tax base;

- 2) The lack of information, sensitisation, and unpreparedness of companies;
- 3) The absence of a stock exchange market culture among companies;
- 4) The conditions of access to the stock exchange;
- 5) The lack of professionals to manage company portfolios; and
- 6) The risks inherent in the operation of the stock exchange.

The propensity to manipulate the accounting statements of Cameroonian firms had already been noted by some authors, including Ngantchou and Elle (2018) and Djeudja and Tedomzong (2017). In this regard, Ngantchou and Elle (2018) report that Cameroonian SMEs tend to cover taxable income. For these authors, if African companies manipulate their figures, it is primarily to minimize the tax base (Ngantchou and Elle, 2018). As for Djeudja and Tedomzong (2017), the manipulation of accounting data and tax evasion are circumvention strategies adopted by SMEs. The results also support those obtained by El M'Kaddem and El Bouhadi (2006) in Morocco. Indeed, these authors concluded that "Morocco does not have much experience in terms of transparency and financial disclosure. When new rules on mandatory financial disclosure were introduced as part of the reform of the Casablanca stock exchange, 18 out of 63 companies preferred to be delisted rather than expose themselves. Company accounts are a family secret that is not shared, especially with the tax authorities. Moreover, the opening of the capital is assimilated to the loss of control of the company (El M'Kaddem and El Bouhadi, 2006:20). This practice of reducing the tax base can be explained by the fact that companies do not sufficiently understand the importance of taxes in the functioning and development of a country. It justifies the reluctance to go public because stock market funding forces companies to be transparent and even disclose strategic information (Chemmanur et al., 2010; Fadil, 2016). This situation is a call on the public authorities to further explain the merits of taxation and to encourage companies to go public.

The lack of information and awareness of companies on the stock market identified in our study supports Avoutou's (2018) conclusions. This situation can be explained by the absence of real information, education, and awareness programme for economic agents on the importance, advantages, and practices of the stock exchange market activity.

Indeed, in a stock market, the information and awareness of companies and investors play a very important role because they encourage the listing of companies on the stock market and make it possible to attract investors to the market, thus making it liquid. As such, the Canadian Securities Administrators (CSA) Investor Awareness Committee (IAC) places particular

emphasis on relevant and up-to-date financial education through online campaigns designed to inform Canadians about investment trends, regulatory developments, and investor protection initiatives (Autorités Canadiennes en Valeurs Mobilières, 2021). Companies logically need to understand everything about how the stock exchange works the benefits of going public and the necessary protection, which can then dispel their fears and promote their listing.

For Avoutou (2018), the lack of stock market culture among companies in Africa, in general, is explained by the very young nature of the continent's financial markets, which have not yet been able to foster the development of a stock market culture in their environment. However, the stock exchange has existed in the Cameroonian business environment since 2001 which is 21 years today. This age corresponds to that of maturity. It seems to me that the lack of information and awareness of Cameroonian companies can also explain the weak stock market culture of these companies. This state of affairs should be of concern to the stock exchange authorities, one of whose missions is to inform investors, as well as the public authorities, because the stock exchange is at the heart of economic development.

For some Cameroonian business leaders, the access conditions to the stock exchange are not easy to meet, especially for Small and Medium-size Enterprises (SMEs). Indeed, on observation, it appears that the fundamental difference between Compartment A and Compartment B lies in the amounts of equity capital and minimum turnover. This leads one to believe that there has been no real adaptation of the conditions of access to the stock exchange to the environment.

In addition, the environment does not have a sufficient number of stock exchange professionals for better management of company portfolios. The lack of stock market professionals is not favourable to the listing of Cameroonian companies. This is what led some of the managers in our sample to recommend that training programmes for stock exchange professionals be developed in the higher training institutes. This result also raises the issue of the content of the market finance-teaching units given to management science students in Cameroonian universities. It also supports the view of El Aaroubi (2016:1) who reports that "getting listed on the stock exchange is a complex process that requires meticulous evaluation of alternatives, a lot of preparation by the board of directors and management, and a lot of advice from external specialists".

Finally, the managers of Cameroonian companies are afraid of losing control of their companies by going public. This result can be explained by the family nature of most of the companies, which seek to preserve their financial autonomy and keep the company in the family fold. This result confirms those obtained by Schmidt (2008) who reports that the development logic of these companies is not compatible with that of the financial markets, which

are mainly driven by speculation on mergers or break-ups, which generate rapid gains. It is also in line with that of Binder Hamlin (1994) who notes that joining a stock market is far from being an objective for family businesses, which are reluctant to be listed on the stock market in order to preserve their financial independence and therefore their economic and family assets. This result also reinforces those obtained by El M'Kaddem and El Bouhadi (2006) who reports that the decrease in the number of companies listed on the Casablanca Stock Exchange continued to increase after the second reform of 1997 and the introduction of electronic listing in 1998; the reason for this is the wave of mergers and acquisitions. In this context, and in a bid to promote the listing of companies on the stock exchange, the authorities must take measures to encourage, prepare, support, and protect companies, because going public cannot be improvised. These measures, coupled with a high level of awareness, can reassure companies and improve their listing.

Conclusion

The objective of this study is to identify the factors that prevent Cameroonian companies from seeking funding through the stock exchange market, despite their difficulties in financing their activities through bank loans. Thus, based on semi-directive interviews with six managers of public limited companies, several factors were found to limit the listing of Cameroonian companies on the stock market. These include:

- 1) The willingness to manipulate financial statements to reduce the tax base;
- 2) The lack of information and awareness or preparation of companies for going public;
- 3) The lack of a stock market culture among companies;
- 4) The access conditions to the stock exchange;
- 5) The lack of professionals to manage company portfolios; and
- 6) The risks inherent in the operation of the stock exchange.

By identifying these different factors that inhibit the willingness of companies to go public, this study contributes scientifically to the debate on the scope of the alternative offered by the stock market compared to the banking market. It also fills a gap by shedding light on the contrast between the need to finance investments and the lack of interest in the financial market, even though these companies are faced with insufficient financial resources. These results also suggest that the hierarchical funding theory and the behavioral model of timing and life cycle better explain firm funding in the Cameroonian context, since they pose the problem of the IPO from the perspective of the constraint.

At the managerial level, the results obtained constitute a challenge to the Cameroonian public authorities, stock exchange authorities, and business associations to implement vast information, education, and sensitisation programmes for business leaders on the importance, advantages, and practices of stock exchange activity. The adaptation of the conditions of access to the stock market to the reality of companies in the Central African sub-region, and the taking of accompanying and protective measures for companies should also be high on the list of actions to be carried out by public authorities, market authorities, and business associations. It should be remembered that the reproduction of the conditions of motivation and access of companies to the stock exchange imported from other environments very often does not give the expected results. The case of Morocco, which reproduced the European experience in the 2000s (Oudgou and Zeamari, 2018), which resulted in the failure of the third compartment dedicated to SMEs, is revealing in this respect.

However, this research has an inherent limitation due to the small size of the sample, which does not favor the generalization of the results. Despite this limitation, it is believed that this research has largely achieved its objective, as it was exploratory and was not intended to make generalizations. It has all the merit of having tackled a crucial problem for the development of enterprises and the economy, namely access to the financial market. Moreover, the above-mentioned limitation and the results obtained open up avenues for future research. Thus, future work can be carried out on larger samples in order to confirm or refute the conclusions of this study or better to test the impact of the perception that company managers have of the stock exchange on its development.

CONFLICT OF INTERESTS

The author has not declared any conflicts of interest.

REFERENCES

- Abor J, Quartey P (2010). Issues in SME Development in Ghana and South Africa. *International Research Journal of Finance and Economics* 39:218-228.
- Autorités Canadiennes en Valeurs Mobilières (2021). La sensibilisation des investisseurs au Canada en 2021. Available at: <https://www.autorites-valeurs-mobilieres.ca/wp-content/uploads/2021/10/ACVMSIRapport2021FR-1.pdf>
- Avoutou M (2018). Efficience des marches boursiers : qu'est-ce qui marginalise l'Afrique?. *Revue Économie, Gestion et Société* 18:1-20.
- Berger AN, Udell GF (1998). The economics of small business finance: the roles of private equity and debt markets in the financial growth cycle. *Journal of Banking and Finance* 22(6-8):613-673.
- BIT (2013). Évaluation de l'environnement des affaires au Cameroun, Organisation internationale du Travail, Genève. Available at: https://www.ilo.org/wcmsp5/groups/public/---ed_emp/---emp_ent/---ifp_seed/documents/publication/wcms_230287.pdf
- Bouazza A (2016). Les bourses des valeurs mobilières dans les

- économies en développement : Facteurs d'une émergence. *Revue Marocaine de Recherche en Management et Marketing* 2(14):244-270.
- Brian TG, Rutherford MW, Sharon O, Gardiner L (2005). An Empirical Investigation of the Growth Cycle Theory of Small Firm Financing. *Journal of Small Business Management* 43(4):382-392.
- Chang SJ (2004). Venture capital financing, strategic alliances, and the initial public offerings of Internet startups. *Journal of Business Venturing* 19(5):721-741.
- Chaoui S (2009). La performance des introductions en bourse : une étude sur les déterminants et des effets de la cotation sur les places de Paris. Thèse pour obtenir le grade de Docteur de l'Université des sciences et technologies de Lille Sciences Economiques.
- Chemmanur T, Yan A (2004). Product Market Advertising and Initial Public Offerings: Theory and Empirical Evidence. Working paper, Boston College.
- Chemmanur TJ, He J, Nandy DK (2010). The Going-Public Decision and the Product Market. *The Review of Financial Studies* 23(5):1855-1908.
- Daigne JF, Joly X (1986). Le second marché: un atout pour l'entreprise, Les Éditions d'Organisation, Paris.
- Demers E, Lewellen K (2003). The Marketing Role of IPOs: Evidence from Internet Stocks. *Journal of Financial Economics* 68(3):413-437.
- Djeudja R, Tedomzong AL (2017). L'impact de la pression fiscale sur le comportement financier des dirigeants des PME au Cameroun. *Finance and Finance Internationale* 6:1-23.
- Djoumessi F, Gonne J, Djoutsa Wamba L (2020). L'introduction en bourse améliore-t-elle la performance financière de l'entreprise ? Une application au cas des entreprises cotées à la douala stock exchange (DSX). *Revue Congolaise de Gestion* 1(29):101-133.
- Eisenhardt K (1989). Building Theories from Case Study Research. *Academy of Management Review* 14(4):532-550.
- El Aaroubi S (2016). L'impact de l'introduction en bourse sur la performance économique et financière des entreprises familiales au Maroc. *Revue CREMA* 4/2016:1-29.
- El M'Kaddem A, El Bouhadi A (2006). Les introductions à la Bourse de Casablanca : procédures, coût et causes de leur insuffisance. *Critique économique* 17:3-24.
- Eniola AA, Entebang H (2015). SME firm performance-financial innovation and challenges. *Procedia-Social and Behavioral Sciences* 195:334-342.
- Eshel I, Samuelson L, Shaked A (1998). Altruists, egoists and holligans in a local interaction model. *American Economic Review* 88(1):157-179.
- Essomba AC, Omengeule RG (2013). Le comportement des PME camerounaises dans une perspective d'émergence: un paradoxe. *Revue Camerounaise d'Economie et de Management* 2(1):73-91.
- Fadil N (2005). Introduction en Bourse, conduite stratégique et performance des moyennes entreprises françaises : une étude empirique. *Revue Internationale PME* 18(3-4):125-148.
- Fadil N (2016). Contribution de la cotation en Bourse à l'entrepreneuriat international. *Revue de l'Entrepreneuriat* 15(1):81-97.
- Fouda O (2009). La surliquidité des banques en zone franc: comment expliquer le paradoxe de la CEMAC?. *Revue Africaine de l'Intégration* 3(2):43-62.
- Giraud P (2001). Le commerce des promesses-Petit traité sur la finance moderne, Seuil, Paris.
- Goyeau D, Tarazi A (2006). La Bourse, La découverte, Paris.
- Hlady-Rispal M (2002). La méthode des cas – Application à la recherche en gestion, De Boeck Université, Bruxelles.
- Institut National de la Statistique (2018). Deuxième recensement général des entreprises en 2016 (RGE-2) : Rapport principal, Yaoundé, Cameroun. Available at: http://slmp-550-104.slc.westdc.net/~stat54/downloads/2018/Rapport_principal_RGE-2_version_finale.pdf
- Jacquillat B (1994). L'introduction en bourse, Deuxième édition, Presses Universitaires de France, Paris.
- Jemaa SB (2008). L'entreprise familiale tunisienne : structure financière et problèmes de financement. *Cahier de recherche ERRCCI IAE Montesquieu – Bordeaux IV 29-2008*. Available at: <https://fr.scribd.com/doc/17300163/l-Entreprise-Familiale-Tunisienne>
- Jensen MC (1998). Self Interest, Altruism, Incentives, and Agency, *Foundations of Organizational Strategy*, Mass, Harvard University Press, Cambridge.
- Jensen MC (2002). Corporate control and the politics of finance. *Journal of Applied Corporate Finance* 4(2):13-34.
- Jillali SA, Belkasseh M (2022). Financial Performance of Initial Public Offerings: Exploratory study. *Archives of Business Research* 10(03):171-190.
- Jobard JP (1996). *Gestion financière de l'entreprise*, 11^{ème} édition, Sirey, Paris.
- Korichi S, Mdaghri AA (2018). Entreprises familiales : de l'ombre vers la lumière (Cas des entreprises marocaines cotées). *Revue Marocaine de la Prospective en Sciences de Gestion* 1:1-24.
- Latham S, Braun MR (2010). To IPO or Not to IPO: Risks, Uncertainty and the Decision to Go Public. *British Journal of Management* 21(3):666-683.
- Lefilleur J (2009). Financer les PME dans un contexte de forte asymétrie d'information. *Secteur privé et développement, le financement des PME en Afrique subsaharienne* 1:14-16.
- Levasseur M et Quintart A (1998). *L'entreprise et la Bourse*, Economica, Paris.
- Luo JH, Liu H (2014). Family-concentrated ownership in Chinese PLCs: Does ownership concentration always enhance corporate value?. *International Journal of Financial Studies* 2(1):103-121.
- Mac an Bhaire C, Lucey B (2011). An empirical investigation of the financial growth lifecycle. *Journal of Small Business and Enterprise Development* 18(4):715-731.
- Ministère des Petites et Moyennes Entreprises, de l'Economie Sociale et de l'Artisanat (2009). Étude sur la formulation du plan directeur (M/P) pour le développement des Petites et Moyennes Entreprises en République du Cameroun. Agence Japonaise de Coopération Internationale (JICA), Unico International Corporation.
- Modigliani F, Miller M (1963). Corporate income tax and the cost of capital: a correction. *American Economic Review* 53:433-443.
- Molou L, Ndjambou R, Fotso R (2018). Accès au crédit bancaire par le financement de proximité: Cas des PME Camerounaises. *Management and Sciences Sociales* 25:130-145.
- Myers SC, Majluf NS (1984). Corporate financing and investment decisions when firms have information that investors do not have. *Journal of Financial Economics* 13:187-221.
- Ngantchou A, Elle N (2018). La manipulation des chiffres comptables en contexte africain: la pertinence de l'hypothèse des «coûts politiques». In *Transitions numériques et informations comptables*. Available at: <https://hal.archives-ouvertes.fr/hal-01908008/document>
- Oudgou M, Zeamari M (2018). L'apport Des Marchés De Capitaux Au Financement Des PME Marocaines. *European Scientific Journal* 14(7):350-372.
- Pagano M, Panetta F, Zingales L (1998). Why Do Companies Go Public? An empirical analysis. *The Journal of Finance* 53(1):27-64.
- Paille P, Mucchielli A (2012). *L'analyse qualitative en sciences humaines et sociales*, Éditions Armand Colin, Paris.
- Perrow C (1986). *Complex Organisations*, Random House, New York.
- Priolon J (2012). *Les marchés financiers*. *Instituts des sciences et industries du vivant et de l'environnement, Agro Paris Tech*, Paris.
- Reese W (2003). *IPO Underpricing, Trading Volume, and Investor Interest*. Working paper, Tulane University.
- Ross S (1977). The determination of financial structure: the Incentive Signaling approach. *Bell Journal of Economics* 8:23-40.
- Saada C (1996). *L'entreprise et la Bourse*. *Cahiers français* 27:73-80.
- Sassi H (2016). Impact de l'introduction en bourse sur la performance financière de la PME: cas de la société « Afric Industries ». *Finance and Finance Internationale* 5:1-14.
- Schmidt JB (2008). Bourse et financement des entreprises de croissance : le divorce ?. In: Glachant J, Lorenzi JH, Trainar P (eds.), *Private equity et capitalisme français*, La Documentation française, Paris.
- Schulz W, Lubatkin M, Dino R (2001). Agency relationships in family firms: theory and evidence. *Organisation Science* 12(2):99-116.
- Simon HA (1993). Altruism and economics. *American Economic Review* 83(2):156-161.
- Sraer D, Thesmar D (2007). Performance and behavior of family firms: Evidence from the French stock market. *Journal of the European Economic Association* 5(4):709-751.

- Stoughton N, Wong K, Zechner J (2001). IPOs and Product Quality. *Journal of Business* 74(3):145-176.
- St-Pierre J, Beaudoin R (1995). L'évolution de la structure de financement après un premier appel public à l'épargne: une étude descriptive. *Revue Internationale PME* 8(3-4):181-203.
- Szpiro D (1998). Informations et vitesse de réaction du marché boursier en continu : Une analyse empirique du marché boursier français. *Revue Economique* 49(2):487-526.
- Tchapga Djeukui CC (2021). Profil du dirigeant et introduction en Bourse au Cameroun : Lectures théoriques et enjeux pratiques. *Journal of Academic Finance* 12(1):80-99.
- The World Bank (2008). *Doing Business 2009. Comparaison des réglementations dans 183 pays.* Available at: <https://www.doingbusiness.org/content/dam/doingBusiness/media/Annual-Reports/English/DB09-FullReport.pdf>
- The World Bank (2009). *Doing business 2010: Reforming through difficult times.* Available at: <https://elibrary.worldbank.org/doi/pdf/10.1596/978-0-8213-7961-5>
- Wanda R (2007). Risques, comportements bancaires et déterminants de la surliquidité. *Revue des Sciences de Gestion* 6(228):93-102.
- Yin RK (1994). *Case study research: Design and methods*, 2nd Edition, Michigan: Sage publications.

Full Length Research Paper

Corporate governance and organisational performance in Africa: A systematic literature review

Sifiso Gwala* and Pfano Mashau,

Graduate School of Business and Leadership, University of KwaZulu-Natal, Durban, South Africa.

Received 19 April, 2022; Accepted 12 October, 2022

This paper aims to review systematically the existing studies of corporate governance that positively impact organisational performance in Africa and put forward theories, research methods, topics, and variables that emerge from the review. The systematic literature review is based on 32 peer-reviewed journal articles (and a further 12 thesis publications from Google Scholar Database focused on corporate governance, board characteristics, and ownership structure and Thesis publications produced by universities in Africa and in the diaspora). This study's conceptual framework is based on agency theory. The majority of results show a positive correlation between corporate governance and organisational performance with agency theory being the most utilised theory of choice. This paper undertakes a significant thorough systematic review of corporate governance with firm performance literature. It gives a 20-year review with a reference index from 2003 to 2022, useful for both academics and professionals. This study acts on recommendation to expand geographical spread across all continents to cover corporate governance area and to improve studies related to corporate governance and its impact on firm performance. Lastly, it is recommended that more studies that look at the impact of the corporate governance and firm performance should be performed especially in the public sector.

Key words: Corporate governance, business administration, firm performance; company performance, ownership structure; Africa.

INTRODUCTION

Corporate governance has been growing in bounds and leaps (Shaikh and Randhawa, 2022) in the past two decades. Its significance became increasingly important to curtail many corporate scandals (Hilton and Arkorful, 2021, Tica et al., 2021) which have been witnessed which led to the collapse of many firms in the world. In the United Kingdom it was firmly led by the Cadbury Report (Gorman and Ward, 2020) and in South Africa by King Report (Foster, 2020). Many researchers have built

a vast body of knowledge in the literature on corporate governance and organisational performance (Iqbal et al., 2019).

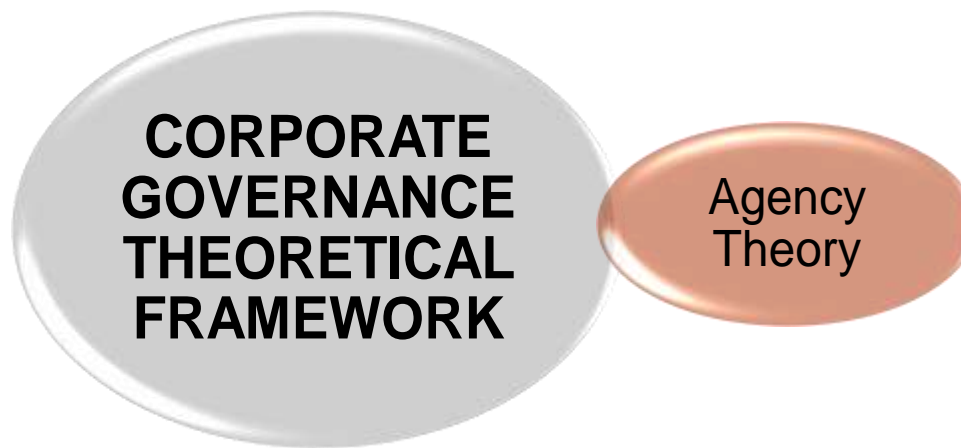
The introduction of corporate governance codes in Africa have been taking shape slowly in different parts of the continent (Farah et al., 2021, Oduor and Kebba, 2019). As a result, the topic of whether corporate governance and business success are linked has been raised. The purpose of this study is to see how many

*Corresponding author. E-mail: sifisogwala@gmail.com. 951051987@stu.ukzn.ac.za.

Table 1. Definition of corporate governance.

Author	Definition
Tibiletti et al., 2021	“Corporate governance (CG) is a system of rules, policies, and practices that dictate how a company's board of directors manages and oversees the operations of a company.”
Amonboev, 2020	“The corporate governance represents the system through which companies and firms can be controlled and directed. Based on the definition of corporate governance it can be stated that objective of the good corporate governance is to maximize the contribution of the company to the whole economy, particularly to all stakeholders.”
Khan, 2011	“Corporate governance is the broad term describes the processes, customs, policies, laws and institutions that directs the organizations and corporations in the way they act, administer and control their operations.”
Económicos, 2016	“The corporate governance of a company involves establishing a set of relationships between the management of the company, its board of directors, its shareholders and other stakeholders.”

Source: Authors

**Figure 1.** Theoretical Framework by the author based on the studies.
Source: Authors

researchers in different African countries have looked into and reported on this topic. The authors analyse aspects inherent in the link between corporate governance and company performance via the perspective of agency theory and supporting theories as anchors in the theoretical framework.

To begin, we will review what we now know about corporate governance. The agency theory and additional corporate governance theories that complement and augment the agency theory by capturing elements of the fourth industrial revolution are then offered utilising contingency theory. The method for selecting journal articles for review from the Google Scholar Database is next investigated and discussed. The findings of theories, research technique, the impact of corporate governance on business performance, and the impact of the fourth industrial revolution on firm performance are then presented and analysed. Finally, the study's relevance and significance was examined, as well as the significant discoveries or contributions, and provide a summary of

which areas may inspire future research. This study adds and shed understanding on the studies that have been conducted in Africa related to corporate governance and organisational performance.

LITERATURE REVIEW

Over the last few decades, a corporate governance revolution has occurred, resulting in the creation of numerous anchoring theories. The agency hypothesis is by far the most popular theory in corporate governance. The most common theories in corporate governance are based on agency theory (Aguilera et al., 2019, Dinh and Calabro, 2019). Table 1 displays the definition of corporate governance.

The theoretical framework for the study is the agency theory (Figure 1). The concepts are discussed briefly here, along with an evaluation of how they have been employed in journalpapers. When it comes to the

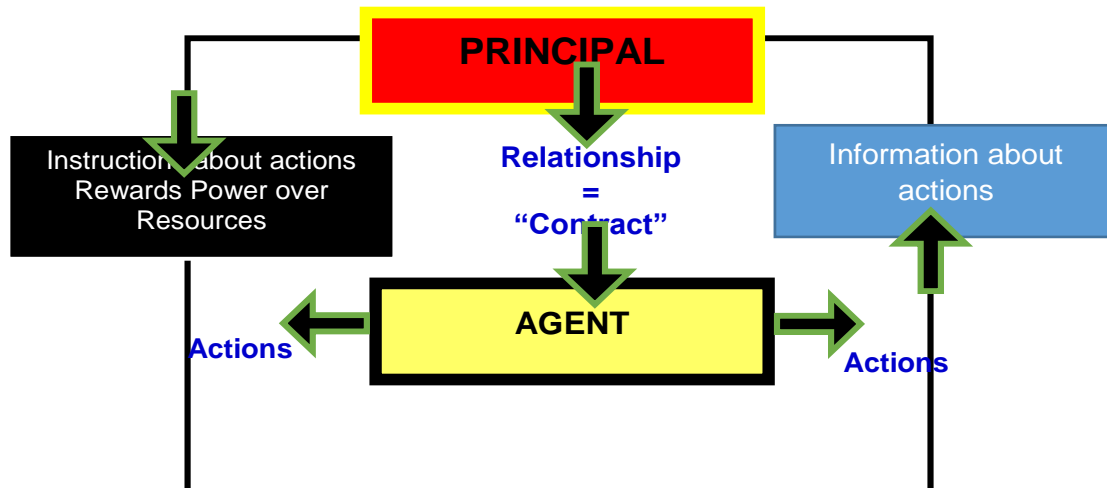


Figure 2. Agency Relationship Model (adapted from (Mitnick, 1975; Ross, 1973).
Source: Authors

application of superiority in corporate governance, agency theory is unique (Madhani, 2017, Wiley and Monllor-Tormos, 2018). The corporate governance has been developing for over two decades now. It has been used in many fields of study including politics, economics, business, management, psychology and many others.

The agency problem is termed as the conflict that arises as agents tend to think for themselves and how they can maximise self-enrichment as opposed to advancing shareholder value. The agency problem and how to address it are best explained using agency theory. The agency idea is supported by the stewardship and stakeholder theories (Booth-Bell and Jackson, 2021; Wang, 2021).

Agency theory

Monitoring the functioning of boards (Farag and Mallin, 2019; Federo and Saz-Carranza, 2020), is an important focus of corporate governance research. The fundamental theoretical framework that connects this monitoring function to company performance is taken from agency theory, which predicts that conflicts of interest can occur in organisations due to the separation of ownership and control (Fama and Jensen, 1983; Dong et al., 2021). The agency problem is how can an organization, through its owners and its stewards, minimize the posited tendency for managers to inappropriately leverage their advantage when managers' interests are not consonant with those of owners (Walsh and Brief, 2007). The agency problem (AP) has been defined as managerial power and discretion that managers and executives yield (Tan and Liu, 2016; Wangrow et al., 2015; Liang and Renneboog, 2018). A formal contract, in theory, is a tool that could mitigate the

agency problem (AP), as formal contracts tend to align the interests of shareholders with those of managers (Barako et al., 2006; Healy and Palepu, 2001). The board represents a monitoring and control mechanism aimed to analyse and evaluate the work of top management and ensuring profit maximisation for shareholders (Donnelly and Mulcahy, 2008). Figure 2 show the agency relationship model (adapted from (Mitnick, 1975; Ross, 1973).

As shown in Figure 3, the governance structure that emerged as a result of the convergence of directors and managers was dubbed in the business firm model (Napier, 1998). At a theoretical level, the connections between shareholders, directors, management, and auditors have been widely studied using various methodologies.

Shareholders nominate and elect directors to safeguard their interests, while directors accept a fiduciary obligation to be stewards of those interests, according to stewardship theory (Shah and Napier, 2019; Barzuza et al., 2019). On the other hand, agency theory sees the owners of the business employing managers, who may act in ways detrimental to the owners' interests (Dong et al., 2021, Karim et al., 2020). The auditor's job, according to the agency theory, is to keep an eye on management's actions. Auditors should also be strictly regulated and monitored. Do directors, in contrast to management, represent the interests of shareholders, or are they essentially the same? However, there is no conclusive answer to this question.

Models of corporate governance

The agency theory has given birth to how shareholders might effectively use agents to ensure that shareholders' interests are tightly guarded against agents'. There are

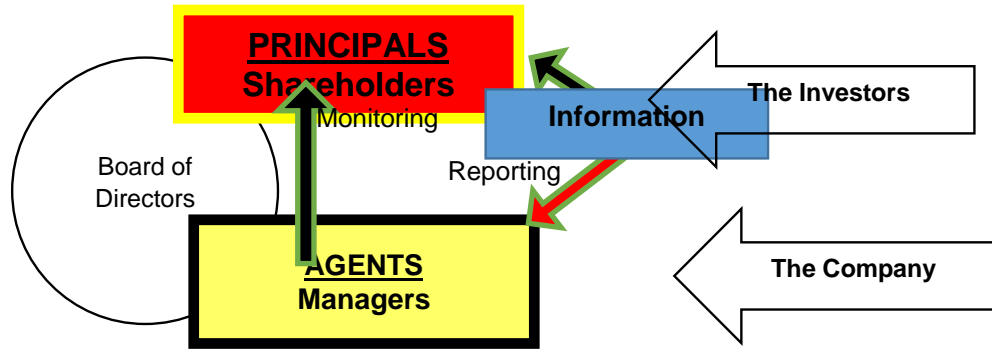


Figure 3. The business company model of corporate governance. Source: Adapted from (Napier, 1998:115).



Figure 4. The steps to conducting the systematic review (adapted from (Petticrew and Roberts, 2008) and (Ahmad and Omar, 2016)).

several suggestions on how this can be accomplished. There are two categories, namely stakeholder and shareholder model. The contrasting and contending views are that one emphasises the shareholder over the stakeholder.

RESEARCH METHODOLOGY

Systematic literature review into corporate governance and its applicability

In order to find the theories, methodologies, and themes employed in corporate governance research published in the Google Scholar family of journals, this study used the systematic literature review approach.

The research follows fundamental guidelines stated by (Petticrew and Roberts, 2008) for conducting a systematic review in the social sciences. Also, this research followed an amended five-step process (Ahmad and Omar, 2016) as shown in Figure 4.

Defining research questions

The study analyses corporate governance research and company performance in Africa using the Google Scholar Database. These studies focus on corporate governance and business performance.

As a result, the research will review and assess research methods as well as corporate governance concepts. The purpose of this study is to examine the concepts, methodologies, topics, and variables that are frequently covered in corporate governance literature.

Systematic literature review

The systematic literature review approach considers keyword identification, database selection, and search period selection, all of which will be detailed further down.

RESULTS AND DISCUSSION

The search strategy and identification of keywords

The search strategy was related to keywords as shown in Table 2. As independent variables, there are three keywords: independent variable, company performance, corporate governance, and ownership structure. The authors looked for publications that had these terms in at least one of the fields: title, abstract, and keywords. The following keywords were identified:

Table 2. The search variables utilised to search for journal articles.

Dependent variable		Independent variable	
1	performance	1	Corporate governance
2	Profitability	2	Board performance
3	Firm performance	3	Ownership structure

Source: Authors

Table 3. The journals identified by the search strategy from Google Scholar.

No.	Journal	Frequency	Percent
1.	Academy of Strategic Management Journal	1	3
2.	Advanced International Journal of Banking, Accounting, and Finance,	1	3
3.	Africa Management Review	1	3
4.	Afro-Asian Journal of Finance and Accounting	1	3
5.	Analysts Journal	1	3
6.	Asian Journal of Accounting and Finance	1	3
7.	Business and Social Science	1	3
8.	Corporate Ownership and Control	6	19
9.	European Journal Of Accounting, Finance and Business	1	3
10.	European journal of economics, finance and administrative sciences	1	3
11.	International Accounting and Taxation Research Group	1	3
12.	International Journal of Scientific Research in Social Sciences and Management Studies	1	3
13.	International Journal of Disclosure and Governance	1	3
14.	International Journal of Financial, Accounting, and Management	1	3
15.	International Journal of Research in Business and Social Science	1	3
16.	Investment Management and Financial Innovations	1	3
17.	Journal of Economics and Finance	1	3
18.	Journal of Economic and Financial Studies	1	3
19.	Journal of Economics and International Business Management	2	6
20.	Journal of modern accounting and auditing	1	3
21.	Journal of Politics and International Affairs (Special Edition	1	3
22.	Managerial Auditing Journal	1	3
23.	Manufacturing Industry. Indian Journal of Corporate Governance	1	3
24.	South African Journal of Accounting Research	1	3
25.	South African Journal of Economic and Management Sciences	1	3
26.	Sustainability	1	3
		32	100

Source: Authors

- 1) Corporate governance
- 2) Organisational or firm performance
- 3) Ownership structure
- 4) Africa

Because the Google Scholar Database is well regarded and contains a large number of peer-reviewed articles, it has emerged as the ideal choice for searching for corporate governance and business performance. The number of journals that returned research based on the aforementioned keywords utilized and to analysis is shown in Tables 3 and 4 (Journals) and Table 5 (Figure 5) (Research Methods and Theories), respectively. The 20-year period from 2003 to 2022 was used as the limiting condition. 202 journal articles were discovered after applying rejection criteria

based on geographical location, and we narrowed them down to 32 peer-reviewed studies that would be the focus of the systematic literature review.

Selection of database and journals

Search period

The study's search period runs from 2003 to 2022, spanning 20 years of corporate governance and company performance research on the African continent. This is in line with the global evolution of corporate governance, albeit African studies dealing with real instances have been sluggish to catch on.

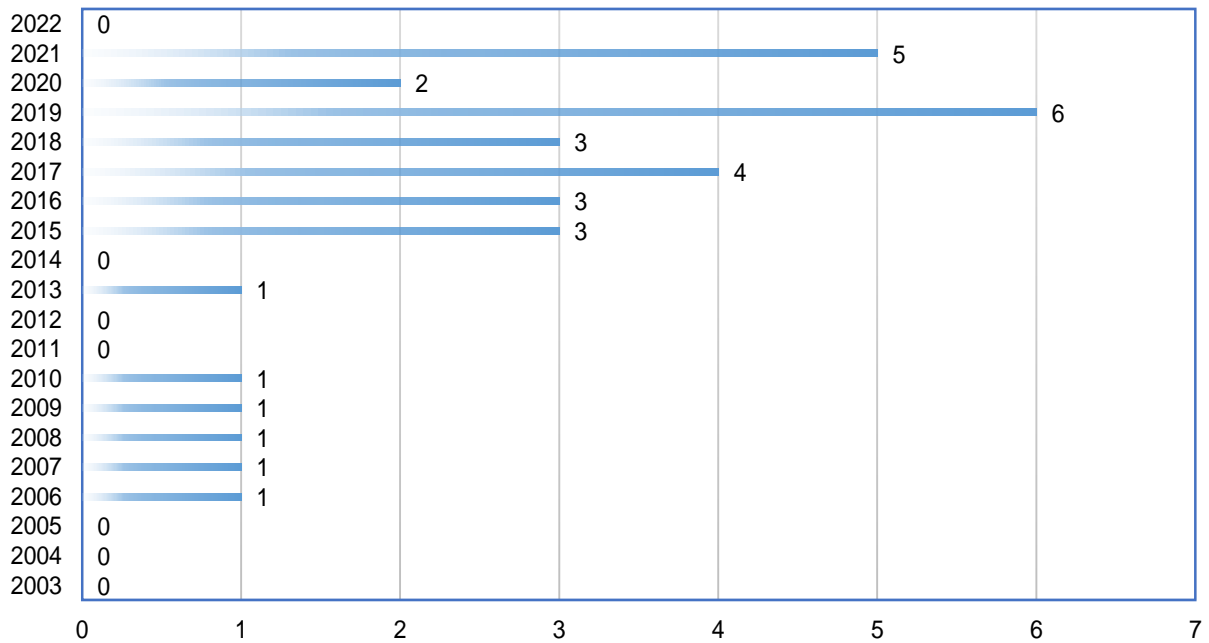


Figure 5. Journal articles published in Africa 2003 to 2022.
Source: Authors

conclusions. Despite these contradictory findings, the research consistently demonstrates that excellent corporate governance is critical to improving business success. The fact that governments, regional authorities, and private institutions are paying close attention to corporate governance challenges attests to this reality. The failures and weaknesses in corporate governance arrangements that could not serve their purpose of safeguarding against excessive risk-taking by financial institutions in the aftermath of the financial crisis in 2007 were largely due to failures and weaknesses in corporate governance arrangements that could not serve their purpose of safeguarding against excessive risk-taking by financial institutions.

Research methodology used

There were 32 qualifying studies that satisfied the criteria, with 88% of them using quantitative research technique, 6% using qualitative research methodology, 6% using review, and none using non-empirical research methodology. It was also noticed that none of the studies employed a mixed-methods approach. The study of the research methodologies employed by the journal articles is shown in Table 6 and Figure 6. The majority of the research, according to this study, employed quantitative analysis, followed by qualitative and review approaches. There is a startling revelation: no journal publications on the subject were published between 2003 and 2006, or between 2011 and 2012.

Geographical spread of research in Africa

Nigeria is by far one country at 28% of the studies where corporate governance research is leading. Nigeria is a leading economy in Africa with a very high population. It is further one country which is highly educated and where research is done in Nigeria and throughout the world by students studying in those countries. South Africa and Ghana follow suit next at 16% each, followed by Kenya and Egypt at 9% and 6% respectively. All others fair at 3% each. Of the 51 countries, the 12 countries show a high activity of work done and published in academic journals (Table 7 and Figure 7).

Theories used

Agency theory is by far the most used theory of corporate governance with 16 studies of the 32. This is 50% of the studies, showing that by far agency theory as posited by (Tang et al., 2020; Adegboye et al., 2019; Manukaji, 2018; Ahmed and Rugami, 2019). The stewardship theory was utilised by 6% and stakeholder theory by 6% of the journal articles surveyed. The resource theories constitute 5% of the studies. It was also noted that 50% of the papers did not choose to use a specific theory to anchor their studies (Table 8 and Figure 8).

Summary of emergent topics

There are many different topics covered by corporate

Table 6. Research Methods utilised in the studies.

Research methods	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	total	%
Quantitative				1	1	1	1	1			1		3	3	4	2	4	1	5		28	88
Qualitative																1	1				2	6
Review																	1	1			2	6
Non-Empirical																					0	0
Total Number of Articles	0	0	0	1	1	1	1	1	0	0	1	0	3	3	4	3	6	2	5	0	32	100

Source: Authors

performance. Internal corporate governance includes, among other things, board activities, board composition, gender and racial diversity, CEO duality, board meetings, board committees, board remuneration, board qualifications, board experience, board independence, and board leadership (Pucheta-Martínez and Gallego-Álvarez, 2020; Herndon, 2020) to organisational performance measurements. On the organisational performance, three measures of performance are widely used in corporate governance studies: these are: return on assets (ROA); return on equity (ROE), and Tobin's Quotient (TQ) (Buallay, 2017; Buallay, 2021). Firm performance and corporate governance must therefore evolve to accept these fundamental changes in the structure of the economy.

Gender diversity and racial diversity

A number of investigations in the past have suggested a positive relationship between gender diversity of the board and company financial performance. (Ibrahim et al., 2019; Namanya et al., 2021; Almarayeh, 2021). The dominant culture plays a critical role in gender diversity and hence firm performance in deep cultured societies (Naghavi et al., 2021). A study conducted in Ghana revealed that the performance of the board

is unaffected by the minority of women who sit on it. However, the chairperson's role is crucial in guiding the transition for selecting and assessing candidates' commitment to the board while keeping in mind diversity and governance (Kakabadse et al., 2015). (Ntim, 2015) posits that ethnic diversity is valued more highly by the stock market than gender diversity. (Gyapong et al., 2016), in a South African study showed that there is a positive and significant effect of both board gender and ethnic diversity on firm value. It also found that the increase in firm value is greater when boards have three or more women directors.

Audit committee independence

Auditors have been suggested to be independent but audit committees as they form part of the board must also seek to maintain that level of independence that allows the board to perform its tasks independently. Transparency and accuracy in reporting is important (Giannarakis et al., 2020; Fuadah and Setiyawati, 2020). The studies recommend that audit committees should be independent in order to improve firm performance (Nyarko et al., 2017). (Ibrahim et al., 2019) analysis indicates that audit committee independence significantly and positively affects the financial performance of insurance firms

in Kenya. The Moroccan study posit that the audit committee and nomination and remuneration committee have a positive effect on financial performance (El Idrissi and Alami, 2021).

Board size and board committee size

There is no minimum or maximum size for boards, however boards are appointed depending on the needs of the firm and the tasks that committees need to perform. (Muchemwa et al., 2016) posit that the average board is 12.87 or 13 board members which has risen to 14 after the emergence of King III Codes with the upper ceiling being of 24 board members in South Africa. In Nigeria the average is about 9 board members (Kajola, 2008). The adoption of the board size provision as influential to firm performance is however not supported in a Ghanaian study by (Owusu and Weir, 2013). However some studies performed in Nigeria find that board size has no effect on financial performance (Odewale, 2020)

Board independence

Boards must be able to act independently in order to cut agency costs. According to the research, a

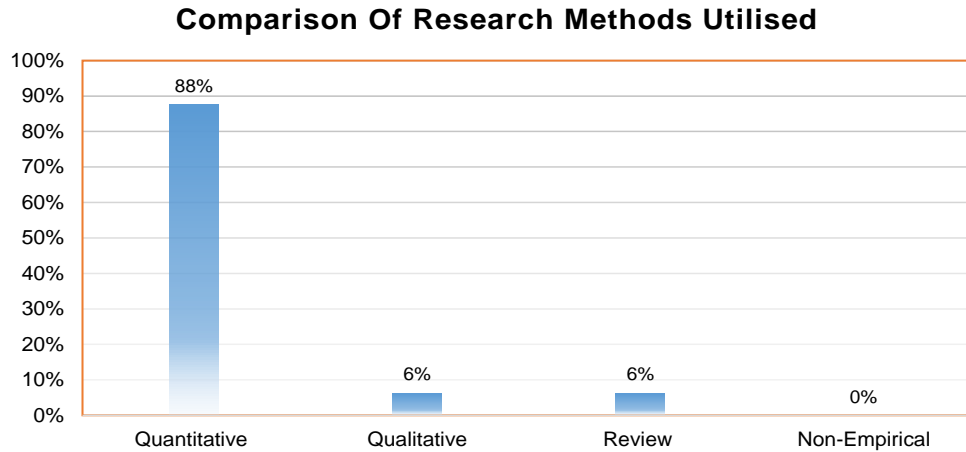


Figure 6. Analysis of research methods and theories utilised.
Source: Authors

Table 7. Geographic spread of countries in Africa where the studies were conducted.

Country	Publication	Percent
East Africa	1	3
Egypt	2	6
Ethiopia	1	3
Ghana	5	16
Kenya	3	9
Libya	1	3
Morocco	1	3
Nairobi	1	3
Nigeria	9	28
Rwanda	1	3
South Africa	5	16
Uganda	1	3
Zimbabwe	1	3
Total	32	100

Source: Authors

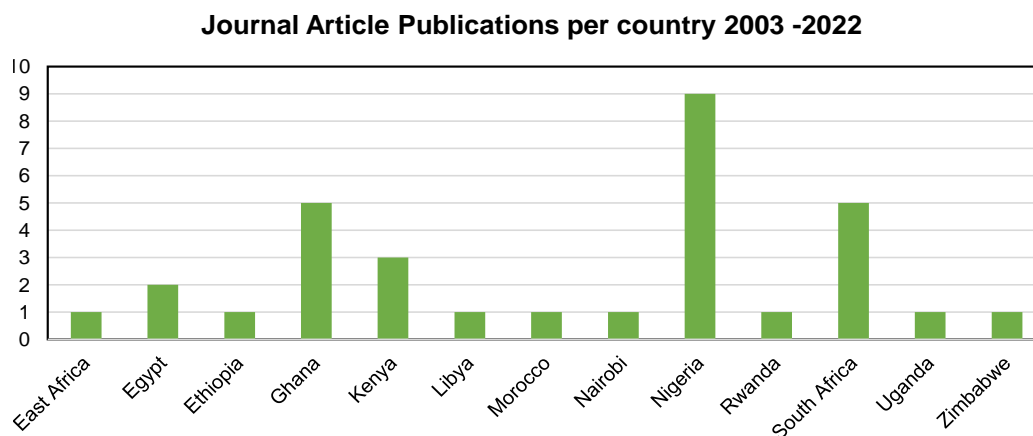


Figure 7. Graphical geographic spread of countries in Africa where the studies were conducted.
Source: Authors

Table 8. Analysis of research methods and theories utilised in the corporate governance studies.

Theories	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	total	%
Agency theory				1		1		1					2	2	3	1	3	2	1		16	50
Resource theories														2	2		1				5	16
Stewardship perspective				1											2	1	1	1			6	19
Stakeholder theory														1	2		1	1	1		6	19
Shareholder theory																					0	0
Other theories																	2		1		3	9
No. of papers without theory					1			1			1		1	2	1	3	3	1	2		16	50
Total number of articles	0	0	0	1	1	1	1	1	0	0	1	0	3	3	4	3	6	2	5	0	32	100

Source: Authors

sufficient number of board meetings, a sizable board, director independence, educated board members, an audit committee, board composition, and ownership all have a positive impact on business performance, which lowers agency costs (Agarwal, 2020).

CEO duality

The CEO duality is when the CEO position and the Chairperson of the board are occupied by one person (Ozbek and Boyd, 2020; Gan and Erikson, 2022). The result shows that CEO duality is negatively related to voluntary disclosure (Odewale, 2020). In a Moroccan study, the CEO duality have a negative impact on financial performance (El Idrissi and Alami, 2021), finds a negative association between CEO duality and firm performance (Nasser, 2021).

Multiple codes and code adoption

To make sure that publicly traded firms comply with the disclosure requirements, Nigerian authorities must strengthen their enforcement and compliance measures. There is no evidence that

the Corporate Governance Code's adoption by the Nigerian Securities and Exchange Commission has increased voluntary disclosure by listed companies (Odewale, 2020). There is a neutral and negative but insignificant relationship respectively between CEO Duality and Multiple Codes and performance of listed financial firms in Nigeria (Mohammed, 2019).

Board experience

Experience is arguably one of the most prominent corporate governance attributes, yet studies investigating traits of corporate governance in mitigating risk-taking behaviour have ignored board experience (Akande et al., 2020). For outsiders, a longer stay on the board is linked to greater performance levels, but insiders' number of current board seats has a favourable effect on performance. Finally, we find no evidence that any of them have been affected by their board positions to yet (Tejerina-Gaite and Fernández-Temprano, 2021). The findings show a strong link between gender diversity, board experience, and board independence and corporate fraud. According to the findings, corporate fraud is less likely to occur when there are more women

directors, a mix of directors with industrial and accounting/finance experience, and independent directors (Haron et al., 2021).

Implications of the study

Future research must explore how the introduction of corporate governance has altered private sector compliance and decreased corporate governance failures in Africa. In the public sector, it should try to figure out why there aren't as many studies done there or in state-owned businesses as there are in the private sector. Additional research could look at several databases including Scopus, World of Science, and Science Direct.

Conclusion

Corporate governance must be viewed as more than merely ticking off compliance requirements; it must be viewed as enhancing the business. The most recent corporate scandals have severely harmed people's livelihoods and career prospects. It has shown the damage that occurs when companies break the law. When the government spends money in order to create value and ensure

Theories utilised in journal articles

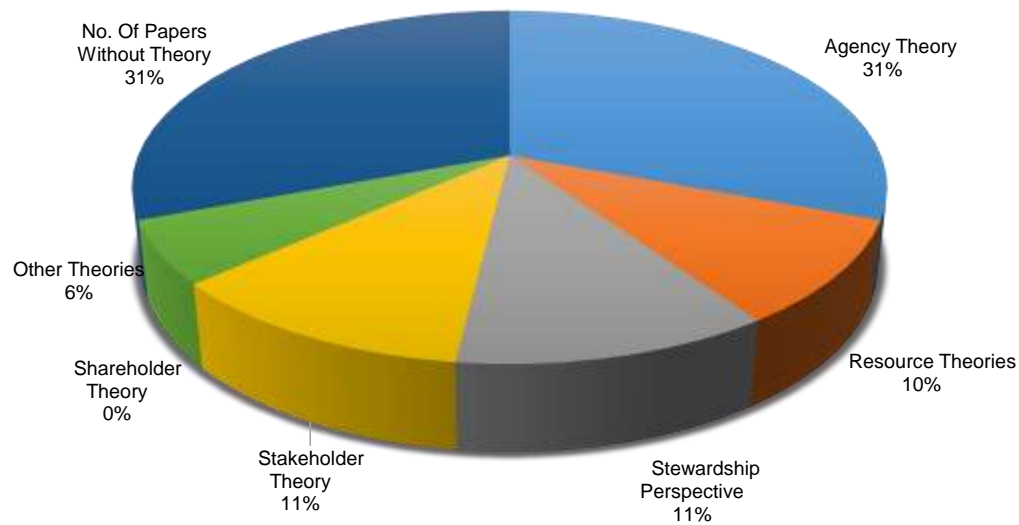


Figure 8. Graph of theories used.
Source: Authors

in order to generate revenue for its support, this is especially crucial for state-owned enterprises. In actuality, the study's time frame (2003–2022) and geographical reach are likewise limited. However, it is a useful lesson about how far research has been done in Africa. Very few researches are geared at state-owned enterprises, and corporate governance is likewise primarily focused on private companies. Unpredictability and the inability to make long-term plans are frequently linked to a nation's lack of stability. This has an impact on input and output resources, which has an impact on how well a corporation performs. The objective of this study is to critically evaluate ideas, research approaches, and issues that have been covered in corporate governance and its effects on organisational performance in Africa in the Google Scholar Database from 2003 to 2022. These themes include variables. Notably, significant advancements have been made in the study of corporate governance and organisational performance over the years, with varying degrees of success. The results show that there is a growing body of knowledge and study on corporate governance in developed countries. Therefore, it was essential to undertake a research in Africa to determine the extent of the work that has been done over the past two decades. The most popular method is agency theory, while quantitative research techniques are also often utilised. A growing number of studies link corporate governance to firm performance in a definitive, favourable, and important way (Alodat et al., 2021, Bhatt and Bhatt, 2017). It is important to conduct further study on both the effects of mandating the application of corporate governance principles and corporate

governance in the public sector. Separately, more study has to be done on the impact of the fourth industrial revolution on corporate governance. The disparate continental advancements are a reflection of the various adoption, progress, and experiences in each of these fields, which has led to study. Changes in the global order, the workplace, and governmental and corporate institutions have been brought about by the emergence of covid-19. One possibility is to conduct more analysis on the impact of COVID-19 on corporate performance (Almoneef and Samontaray, 2019) as well as the impact of the fourth industrial revolution and its adoption on corporate governance and firm performance.

CONFLICT OF INTERESTS

The authors have not declared any conflict of interests.

REFERENCES

- Adegboye A, Ojeka S, Adegboye K, Ebuzor E, Samson D (2019). Firm performance and condensed corporate governance mechanism: evidence of Nigerian financial institutions. *Business: Theory Practice* 20:403-416.
- Agarwal S (2020). Literature review on the relationship between board structure and firm performance. *International Journal of Business Ethics in Developing Economies* 9:33-43.
- Aguilera RV, Marano V, Haxhi I (2019). International corporate governance: A review and opportunities for future research. *Journal of International Business Studies* 50(4):457-498.
- Ahmad S, Omar R (2016). Basic corporate governance models: a systematic review. *International Journal of Law and Management* 58(1):73-107.

- Ahmed AF, Rugami M (2019). Corporate governance and performance of savings and credit cooperative societies in Kilifi County, Kenya. *International Academic Journal of Economics and Finance* 3(3):61-79.
- Akande JO, Moses O, Tewari D (2020). Board Experience, Corporate Risk-Taking and Going Concern: Evidence from South Africa. *IUP Journal of Accounting Research and Audit Practices* 19(1):18-52.
- Almarayeh T (2021). Board gender diversity, board compensation and firm performance. Evidence from Jordan. *Journal of Financial Reporting Accounting Forum* In press.
- Almoneef A, Samontaray DP (2019). Corporate governance and firm performance in the Saudi banking industry. *Banks and Bank Systems* 14(1):147-158.
- Alodat AY, Salleh Z, Hashim HA, Sulong F (2021). Corporate governance and firm performance: empirical evidence from Jordan. *Journal of Financial Reporting and Accounting* In press.
- Amonboev M (2020). Corporate Governance and Development: The case of Uzbekistan. Available at: <https://tsue.scienceweb.uz/index.php/archive/article/view/2464>
- Barako DG, Hancock P, Izan HY (2006). Factors influencing voluntary corporate disclosure by Kenyan companies. *Corporate Governance: An International Review* 14(2):107-125.
- Barzuza M, Curtis Q, Webber DH (2019). Shareholder value (s): Index fund ESG activism and the new millennial corporate governance. Available at: <https://heionline.org/HOL/LandingPage?handle=hein.journals/scal93&div=39&id=&page=>
- Bathala CT, Rao RP (1995). The determinants of board composition: An agency theory perspective. *Managerial and Decision Economics* 16(1):59-69.
- Bhagat S, Bolton B (2008). Corporate governance and firm performance. *Journal of Corporate Finance* 14(3):257-273.
- Bhatia M, Gulati R (2021). Board governance and bank performance: A meta-analysis. *Research in International Business and Finance* 58:101425.
- Bhatt PR, Bhatt RR (2017). Corporate governance and firm performance in Malaysia. *Corporate Governance: The International Journal of Business in Society* 17(5):896-912.
- Booth-Bell D, Jackson P (2021). Governance theory and board diversity, where do the rationales for board diversity and governance theories converge? *Global Journal of Accounting and Finance* 5(2):70.
- Brenes ER, Madrigal K, Requena B (2011). Corporate governance and family business performance. *Journal of Business Research* 64(3):280-285.
- Buallay A (2021). Corporate governance, Sharia'ah governance and performance: A cross-country comparison in the MENA region. *Al Qasimia University Journal of Islamic Economics* 1(1):189-215.
- Buallay AM (2017). The relationship between intellectual capital and firm performance. *Corporate Governance and Organizational Behavior Review* 1(1):32-41.
- Corvino A, Doni F, Bianchi Martini S (2020). Corporate governance, integrated reporting and environmental disclosure: Evidence from the South African context. *Sustainability* 12(12):4820.
- Dinh TQ, Calabro A (2019). Asian family firms through corporate governance and institutions: A systematic review of the literature and agenda for future research. *International Journal of Management Reviews* 21(1):50-75.
- Dong JQ, Karhade PP, Rai A, Xu SX (2021). How firms make information technology investment decisions: Toward a behavioral agency theory. *Journal of Management Information Systems* 38(1):29-58.
- Donnelly R, Mulcahy M (2008). Board structure, ownership, and voluntary disclosure in Ireland. *Corporate Governance: An International Review* 16(5):416-429.
- Fama EF, Jensen MC (1983). Separation of ownership and control. *The Journal of Law and Economics* 26(2):301-325.
- Farag H, Mallin C (2019). Monitoring corporate boards: Evidence from China. *The European Journal of Finance* 25(6):524-549.
- Farah B, Elias R, Aguilera R, Abi Saad E (2021). Corporate governance in the Middle East and North Africa: A systematic review of current trends and opportunities for future research. *Corporate Governance: An International Review* 29(6):630-660.
- Federo R, Saz-Carranza A (2020). A typology of board design for highly effective monitoring in intergovernmental organizations under the United Nations system. *Regulation and Governance* 14(2):344-361.
- Ferrarini G, Siri M, Zhu S (2021). The EU sustainable governance consultation and the missing link to soft law. *European Corporate Governance Institute-Law Working Paper*. P 576.
- Foster R (2020). The evolution and alignment of institutional shareholder engagement through the King and CRISA reports. *Journal of Global Responsibility* 11(2):147-153.
- Fuadah H, Setiyawati H (2020). The Effect of the implementation of transparency and accounting information systems on the quality of financial reports. *International Journal of Business Management* 3(11):01-12.
- Gan D, Erikson T (2022). Venture governance: CEO duality and new venture performance. *Journal of Business Venturing Insights* 17:e00304.
- Giannarakis G, Andronikidis A, Sariannidis N (2020). Determinants of environmental disclosure: investigating new and conventional corporate governance characteristics. *Annals of Operations Research* 294(1):87-105.
- Gorman L, Ward AM (2020). Accountability. *Encyclopedia of Sustainable Management*, 1.
- Gyapong E, Monem RM, Hu F (2016). Do women and ethnic minority directors influence firm value? Evidence from post-apartheid South Africa. *Journal of Business Finance and Accounting* 43(3-4):370-413.
- Harnay S (2018). Explaining the production and dissemination of global corporate governance standards: a law and economics approach to corporate governance codes as a global law-making technology. In *Global Phenomena and Social Sciences*, Springer. pp. 63-78.
- Haron NH, Halim NAA, Alias N (2021). The Relationship between Board Diversity, Board Independence and Corporate Fraud. *Advances in Business Research International Journal* 7(1):33-55.
- Healy PM, Palepu KG (2001). Information asymmetry, corporate disclosure, and the capital markets: A review of the empirical disclosure literature. *Journal of Accounting and Economics* 31(1-3):405-440.
- Herndon F (2020). The relationship of CEO duality to financial performance and efficiency in electronics firms. *Doctoral dissertation*, Capella University.
- Hilton SK, Arkorful H (2021). Remediation of the challenges of reporting corporate scandals in governance. *International Journal of Ethics and Systems* 37(3):356-369.
- Ibrahim HB, Ouma C, Koshal JN (2019). Effect of gender diversity on the financial performance of insurance firms in Kenya. *International Journal of Research in Business and Social Science* 8(5):274-285.
- Iqbal S, Nawaz A, Ehsan S (2019). Financial performance and corporate governance in microfinance: Evidence from Asia. *Journal of Asian Economics* 60:1-13.
- El Idrissi I, Alami Y (2021). The financial impacts of board mechanisms on performance: The case of listed Moroccan banks. *International Journal of Financial, Accounting, and Management* 3(2):93-113.
- Kajola SO (2008). Corporate governance and firm performance: The case of Nigerian listed firms. *European Journal of Economics, Finance and Administrative Sciences* 14(14):16-28.
- Kakabadse NK, Figueira C, Nicolopoulou K, Hong Yang J, Kakabadse AP, Özbilgin MF (2015). Gender diversity and board performance: Women's experiences and perspectives. *Human Resource Management* 54(2):265-281.
- Karim S, Manab NA, Ismail RB (2020). Assessing the governance mechanisms, corporate social responsibility and performance: the moderating effect of board independence. *Global Business Review* 0972150920917773. Available at: <https://journals.sagepub.com/doi/abs/10.1177/0972150920917773>
- Khan H (2011). A literature review of corporate governance. In *International Conference on E-business, management and Economics* 25(1):1-5.
- Liang H, Renneboog L (2018). Is corporate social responsibility an agency problem?. In *Research handbook of finance and sustainability*. Edward Elgar Publishing pp. 54-71.
- Madhani PM (2017). Diverse roles of corporate board: Review of various corporate governance theories. *The IUP Journal of Corporate*

- Governance 16(2):7-28.
- Manukaji IJ (2018). Corporate governance and income smoothing in the Nigerian deposit money banks. *International Journal of Business and Law Research* 6(1):27-38.
- Maroun W, Cerbone D (2020). Corporate Governance in South Africa. In *Corporate Governance in South Africa*. De Gruyter Oldenbourg.
- Mitnick BM (1975). The theory of agency. *Public Choice* 24(1):27-42.
- Mohammed UG (2019). Corporate Governance and Performance of Listed Financial Firms in Nigeria. Available at: http://www.internationalpolicybrief.org/images/2020/MARCH/IJSRSS_MS/ARTICLE18.pdf
- Muchemwa MR, Padia N, Callaghan CW (2016). Board composition, board size and financial performance of Johannesburg Stock Exchange companies. *South African Journal of Economic and Management Sciences* 19(4):497-513.
- Naghavi N, Sharif SP, Hussain HBI (2021). The role of national culture in the impact of board gender diversity on firm performance: evidence from a multi-country study. *Equality, Diversity and Inclusion: An International Journal* 40:631-650.
- Namanya D, Fong WLW, Mugarura JT (2021). Corporate governance and firm performance in developing countries: evidence from East Africa. *Advanced International Journal of Banking, Accounting and Finance* 3(7):127-147.
- Napier CJ (1998). Intersections of law and accountancy: Unlimited auditor liability in the United Kingdom. *Accounting, Organizations and Society* 23(1):105-128.
- Nasser ZA (2021). The effect of internal corporate governance of the firm's performance and firm value in five GCC countries. *Accounting and Finance Innovations*. P 225.
- Ntim CG (2015). Board diversity and organizational valuation: Unravelling the effects of ethnicity and gender. *Journal of Management and Governance* 19(1):167-195.
- Nyarko FK, Yusheng K, Zhu N (2017). Corporate governance and performance of firms: An empirical evidence from the banking sector of Ghana. *Journal of Economics and International Business Management* 5(1):14-29.
- Odevale RW (2020). Board attributes and voluntary disclosure in an emerging economy: evidence from Nigeria. *Afro-Asian Journal of Finance and Accounting* 10(3):341-363.
- Oduor J, Kebba J (2019). Financial sector regulation and governance in Africa. In *Extending financial inclusion in Africa*, Academic Press. pp. 137-163.
- Owusu A, Weir C (2013). Do company directors underestimate the adoption of corporate governance provisions?. *Journal of Modern Accounting and Auditing* 9(11):1526-1534.
- Ozbek OV, Boyd B (2020). The influence of CEO duality and board size on the market value of spun-off subsidiaries: The contingency effect of firm size. *Journal of Strategy and Management* 13(3):333-350.
- Petticrew M, Roberts H (2008). *Systematic reviews in the social sciences: A practical guide*. John Wiley and Sons.
- Pucheta-Martínez MC, Gallego-Álvarez I (2020). Do board characteristics drive firm performance? An international perspective. *Review of Managerial Science* 14(6):1251-1297.
- Ross SA (1973). The economic theory of agency: The principal's problem. *The American Economic Review* 63:134-139.
- Sanda AU, Mikailu AS, Garba T (2010). Corporate governance mechanisms and firms' financial performance in Nigeria. *Afro-Asian Journal of Finance and Accounting* 2(1):22-39.
- Shah N, Napier CJ (2019). Governors and directors: Competing models of corporate governance. *Accounting History* 24(3):338-355.
- Shaikh I, Randhawa K (2022). Managing the risks and motivations of technology managers in open innovation: Bringing stakeholder-centric corporate governance into focus. *Technovation* 114:102437.
- Singh H, Jain G, Munjal A, Rakesh S (2019). Blockchain technology in corporate governance: disrupting chain reaction or not? *Corporate Governance* 20(1):67-86.
- Tan M, Liu B (2016). CEO's managerial power, board committee memberships and idiosyncratic volatility. *International Review of Financial Analysis* 48:21-30.
- Tang P, Yang S, Yang S (2020). How to design corporate governance structures to enhance corporate social responsibility in China's mining state-owned enterprises? *Resources Policy* 66:101619.
- Tejerina-Gaite FA, Fernández-Temprano MA (2021). The influence of board experience on firm performance: does the director's role matter? *Journal of Management and Governance* 25(3):685-705.
- Tibiletti V, Marchini PL, Furlotti K, Medioli A (2021). Does corporate governance matter in corporate social responsibility disclosure? Evidence from Italy in the "era of sustainability". *Corporate Social Responsibility and Environmental Management* 28(2):896-907.
- Tica A, Weißenberger BE (2021). How regulatory changes are driven by a need for control in reputational scandals: a case study in the German insurance industry. *Journal of Accounting and Organizational Change* 18(1):57-76.
- Wachira MM, Berndt T, Romero CM (2019). The adoption of international sustainability and integrated reporting guidelines within a mandatory reporting framework: Lessons from South Africa. *Social Responsibility Journal* 16(5):613-629.
- Walsh JP, Brief AP (2007). *The Academy of Management Annals* (Vol. 1). Taylor and Francis.
- Wang H (2021). The Effect of CEO Power on Corporate Debt Financing Costs: Integrating of Agency Theory and Stewardship Theory. In *The 2021 12th International Conference on E-business, Management and Economics* pp. 295-304.
- Wangrow DB, Schepker DJ, Barker III VL (2015). Managerial discretion: An empirical review and focus on future research directions. *Journal of Management* 41(1):99-135.
- Wiley C, Monllor-Tormos M (2018). Board gender diversity in the STEM&F sectors: the critical mass required to drive firm performance. *Journal of Leadership and Organizational Studies* 25(3):290-308.

Related Journals:

